



# Sonny Kalsi

Co-Chief Executive Officer, BentallGreenOak (BGO)

President & Chief Executive Officer, SLC Management

Sonny Kalsi is the Co-Chief Executive Officer of BGO and is based in Miami, Florida. BGO is a leading, global real estate investment management advisor and a globally recognized provider of real estate services with approximately \$82 billion of assets under management. BGO has 27 offices worldwide and over 1,300 employees. BGO manages real estate debt, and real estate assets on behalf of clients in primary, secondary and co-investment markets. Sonny has oversight responsibility for BGO's global businesses and is a senior member of the Firm's global Investment Committees. In addition, Sonny serves as the President and CEO of the parent company of BGO, SLC Management, where he helps to oversee the strategic direction and capital relationships of the overall platform.

Sonny was a co-founder of GreenOak Real Estate in 2010 and, together with the GreenOak Real Estate team, grew the business organically to \$12 billion of assets under management in 10 countries with over 100 employees, prior to its 2019 merger with Bentall Kennedy. Before co-founding GreenOak Real Estate, Sonny was the Global Co-Head of Morgan Stanley's Real Estate Investing (MSREI) business and President of the Morgan Stanley Real Estate Funds until 2009. At its peak, the MSREI platform had approximately \$100 billion of assets under management in 33 countries.

Sonny is a graduate of Georgetown University and continues to be very involved with the school in advancing academic initiatives. He has been cited by Private Equity Real Estate magazine as one of the "30 Most Influential" people in private equity real estate globally. Sonny is on the board of several organizations including Georgetown University, Teaching Matters, Room to Read, Asia Society and the Hirshhorn Museum.



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