

Second Quarter 2007

Financial and Operating Results
For the period ended June 30, 2007
Sun Life Financial Inc. (unaudited)



Forward-Looking Statement

Certain statements contained in this document, including those relating to the Company's strategies and other statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates" or similar expressions, are forward-looking statements within the meaning of securities laws. Forward-looking statements include the information concerning possible or assumed future results of operations of the Company. These statements represent the Company's expectations, estimates and projections regarding future events and are not historical facts.

Forward-looking statements are not guarantees of future performance and involve certain risks and uncertainties that are difficult to predict. Future results and stockholder value may differ materially from those expressed in these forward-looking statements due to, among other factors, the matters set out under "Risk Factors" in the Company's AIF and the factors detailed in its other filings with Canadian and U.S. securities regulators, including its annual MD&A, and annual and interim financial statements which are available for review at www.sedar.com and www.sec.gov.

Factors that could cause actual results to differ materially from expectations include, but are not limited to, the performance of equity markets; interest rate fluctuations; changes in legislation and regulations including tax laws; regulatory investigations and proceedings and private legal proceedings and class actions relating to practices in the mutual fund, insurance, annuity and financial product distribution industries; risks relating to product design and pricing; investment losses and defaults; the occurrence of natural or man-made disasters, pandemic diseases and acts of terrorism; risks relating to operations in Asia, including risks relating to joint ventures; failure of computer systems and internet enabled technology; breaches of computer security and privacy; the availability, cost and effectiveness of reinsurance; the inability to maintain strong distribution channels and risks relating to market conduct by intermediaries and agents; dependence on third party relationships including outsourcing arrangements; currency exchange rate fluctuations; the impact of competition; downgrades in financial strength or credit ratings; the ability to successfully complete and integrate acquisitions; the ability to attract and retain employees; and the performance of the Company's investments and investment portfolios managed for clients such as segregated and mutual funds. The Company does not undertake any obligation to update or revise these forward-looking statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events, except as required by law.

Non-GAAP Measures

Management evaluates the Company's performance on the basis of financial measures prepared in accordance with GAAP, including earnings, Diluted EPS and ROE. Management also measures the Company's performance based on certain non-GAAP measures, including operating earnings, and other financial measures based on operating earnings, including fully diluted operating EPS and operating ROE, that exclude certain significant items that are not operational or ongoing in nature. Management also uses financial performance measures that are prepared on a constant currency basis, which excludes the impact of currency fluctuations. Management measures the performance of its business segments using ROE that is based on an allocation of common equity or risk capital to the business segments, using assumptions, judgments and methodologies that are regularly reviewed and revised by management. Management also monitors MFS's pre-tax operating profit margin ratio, which excludes certain fee income, as a means of measuring the underlying profitability of MFS. Embedded Value and Value of New Business are used to measure overall profitability. Embedded Value and Value of New Business are based on actuarial amounts for which there are not comparable amounts under GAAP. Management believes that these non-GAAP financial measures provide information useful to investors in understanding the Company's performance and facilitate the comparison of the quarterly and full-year results of the Company's ongoing operations. These non-GAAP financial measures do not have any standardized meaning and may not be comparable with similar measures used by other companies. They should not be viewed as an alternative to measures of financial performance determined in accordance with GAAP. Additional information concerning these non-GAAP financial measures and reconciliations to GAAP measures are included in Sun Life Financial Inc.'s interim MD&A and the Supplementary Financial Information packages that are available in the Investor Relations – Financial Publications section of Sun Life Financial's website, www.sunlife.com.

Sources of Earnings

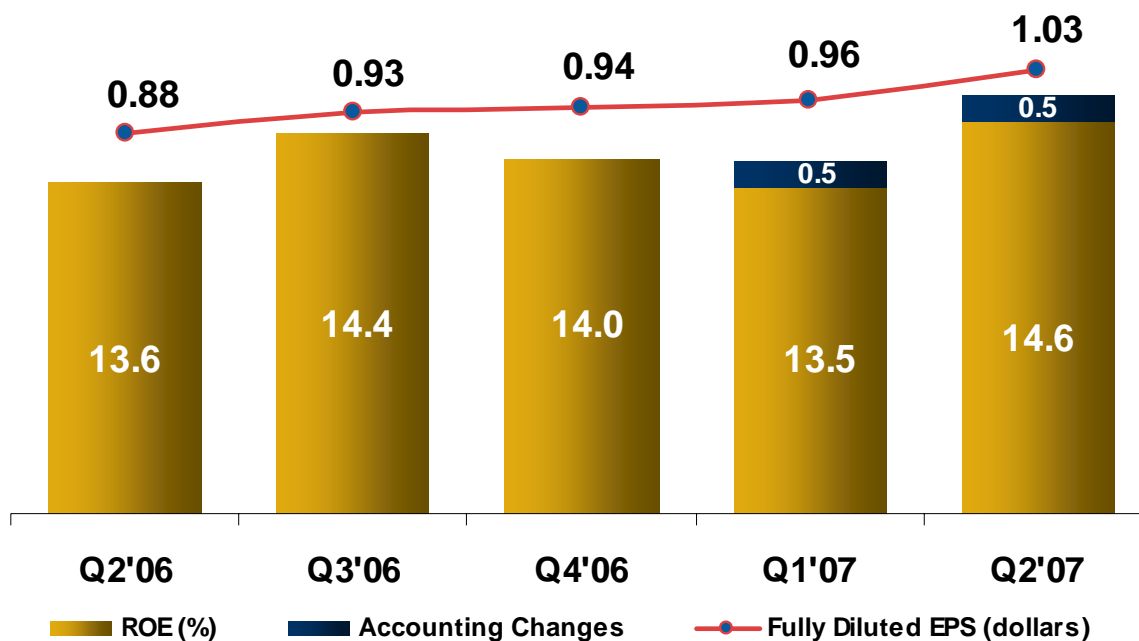
Sources of earnings presents an analysis of sources of net income, which is not based on GAAP. It is presented in accordance with the requirements of the Office of the Superintendent of Financial Institutions, Canada. Additional information concerning sources of earnings is included in the Company's Annual Report. 2

Donald A. Stewart
Chief Executive Officer, Sun Life Financial



Fully Diluted Operating EPS and Operating ROE

- Fully diluted operating EPS of \$1.03, up 17%⁽¹⁾
- Operating ROE up 100 basis points (bps) to 14.6%



⁽¹⁾ Unless indicated otherwise all references in this presentation represent relative change from Q2 2006 to Q2 2007

Sources of Earnings

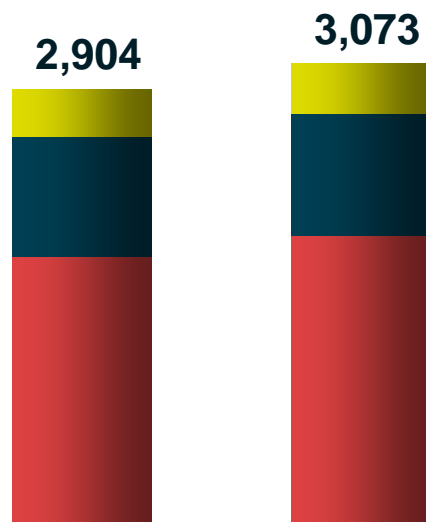
(C\$ millions)

	<u>Q2'07</u>	<u>Q2'06</u>	<u>Change</u>	
Expected profit on in-force business	517	430	87	Up 20%
Impact of new business	(47)	(77)	30	
Experience gains or losses	129	36	93	
Management actions / changes in assumptions	9	60	(51)	
Earnings on operations	608	449	159	
Earnings on surplus	165	147	18	
Earnings before income taxes	773	596	177	
Income taxes ⁽¹⁾	(155)	(65)	(90)	
Non-controlling interest, par policyholders' and preferred share dividends	(28)	(19)	(9)	
Common shareholders' net income	590	512	78	
Expected Profit + Surplus over Pre-Tax Earnings	88%	97%		

⁽¹⁾ Excludes par adjustment of \$58 million for tax rate change in Q2 2006

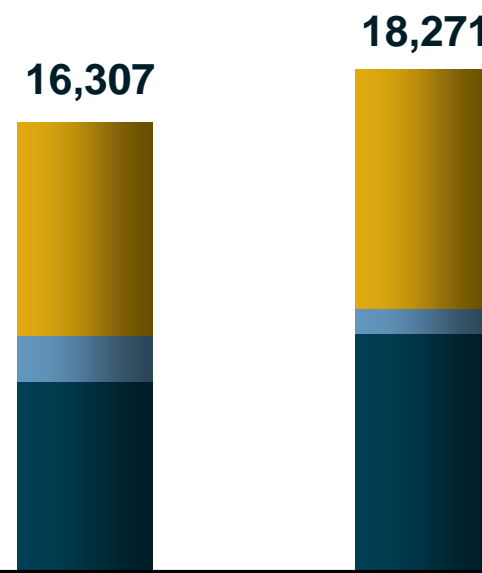
Premiums and Deposits

Life & Health (C\$ millions)



	Q2'06	Q2'07
SLF Asia & Other ⁽¹⁾	305	324
SLF U.S.	787	795
SLF Canada	1,812	1,954

Wealth (C\$ millions)



	Q2'06	Q2'07
Managed Funds	7,705	8,740
Annuities ⁽³⁾	1,696	874
MF & SF ⁽²⁾	6,906	8,657

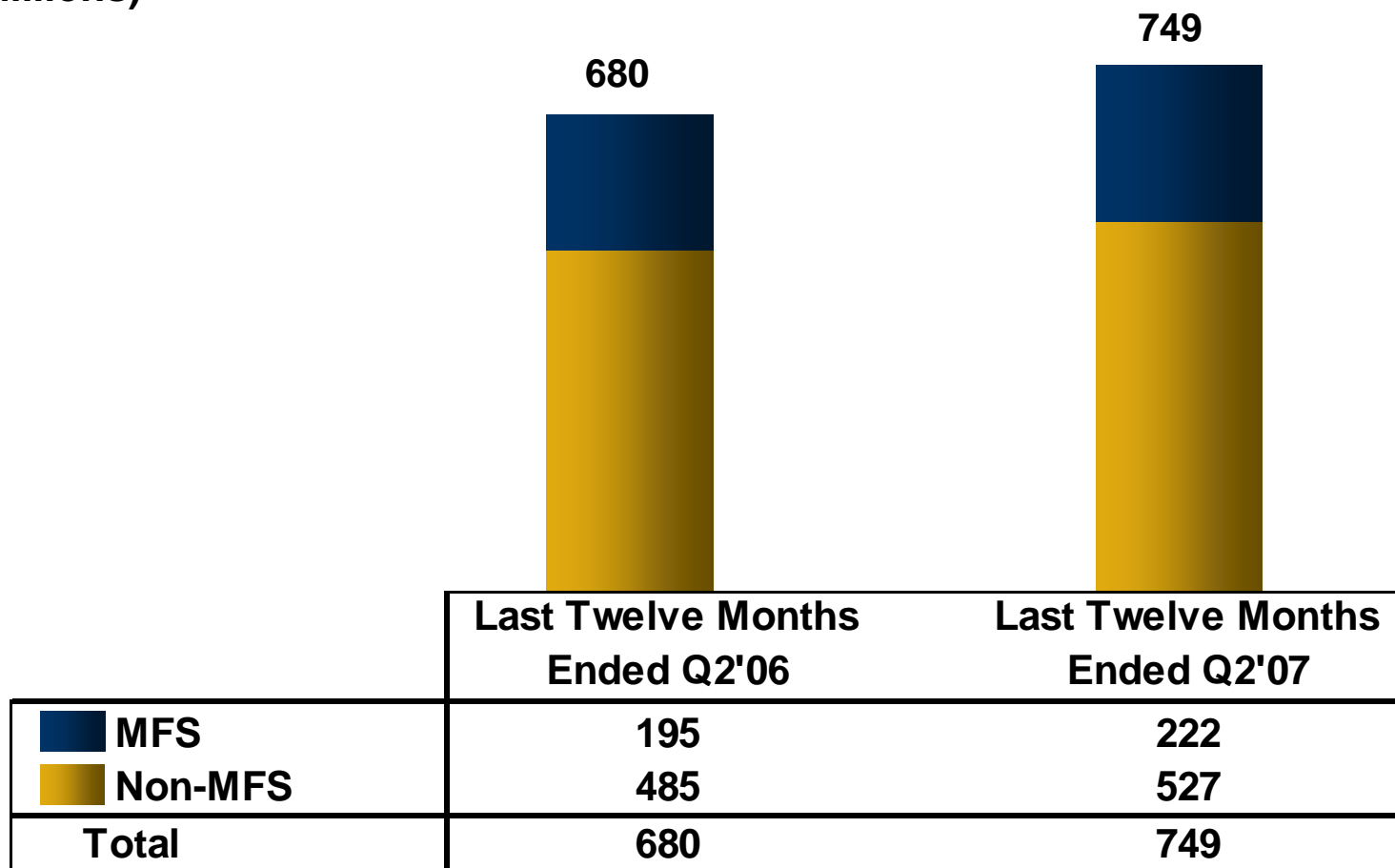
⁽¹⁾ Other includes premiums and deposits from the Corporate segment

⁽²⁾ Mutual Funds (MF), Segregated Funds (SF)

⁽³⁾ Q2 2006 includes a C\$1,011 million medium term note

Value of New Business

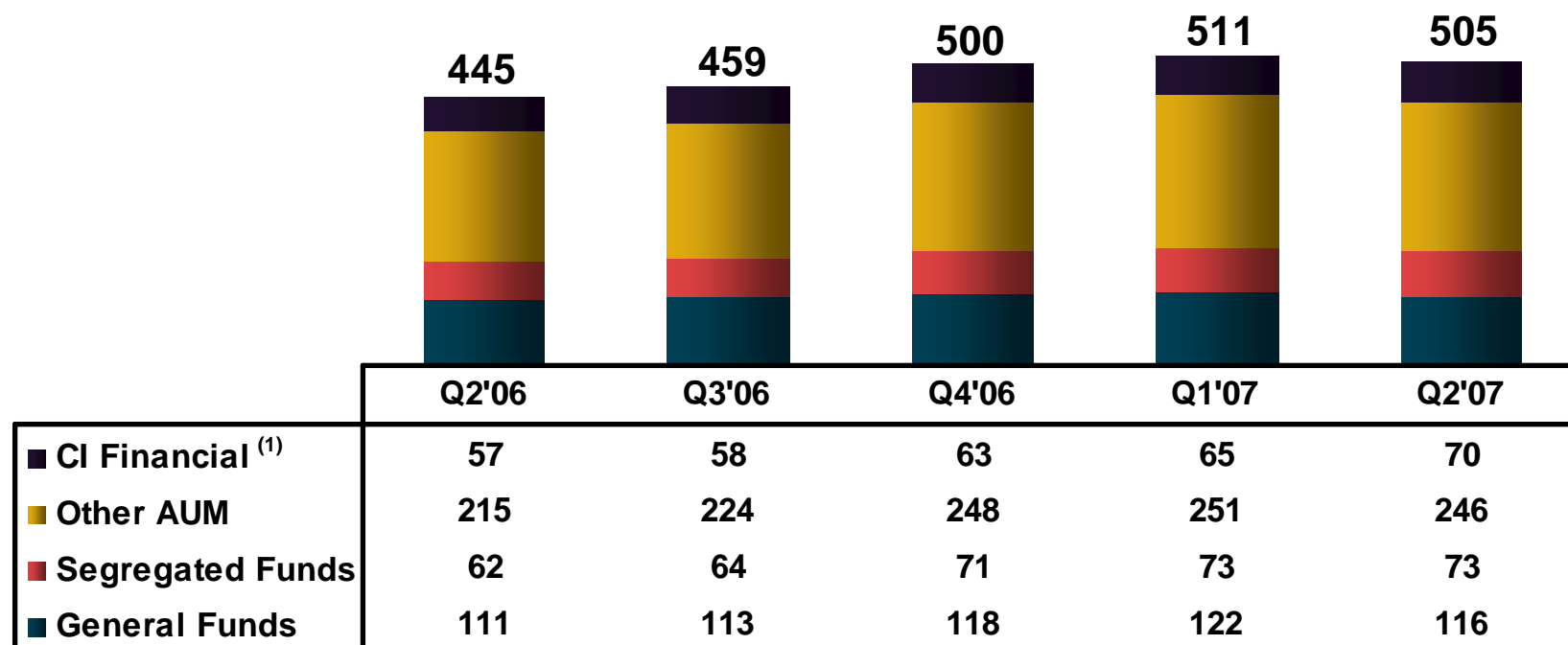
(C\$ millions)



Note: All amounts are based on 2006 annual average exchange rates and exclude the value of new business generated from medium term notes
Q2'07 amounts are estimated

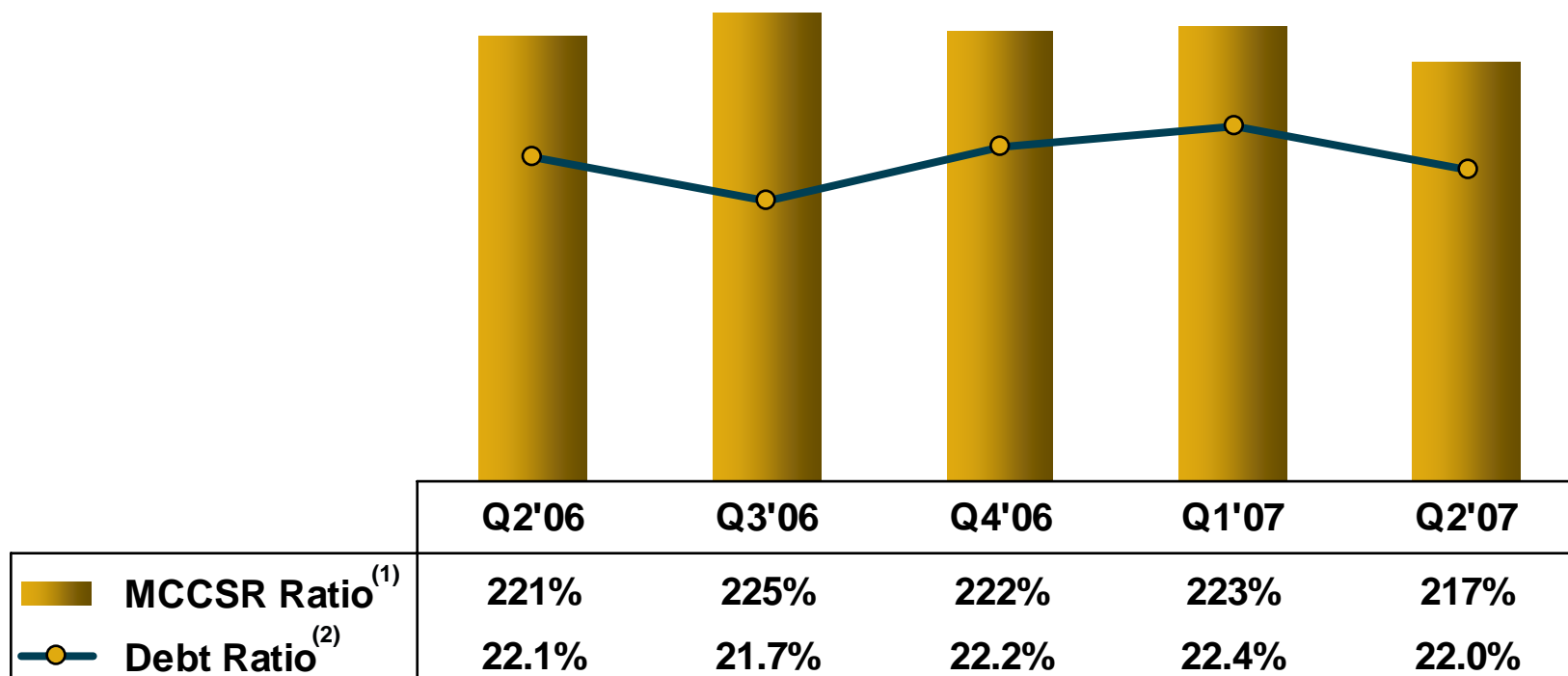
Assets Under Management

(C\$ billions)



⁽¹⁾ CI Financial company reports. Includes 100% of CI Financial's assets under management.
As at June 30, 2007 SLF had a 36.5% interest in CI Financial

Capital Management



⁽¹⁾ Represents the MCCSR ratio of Sun Life Assurance Company of Canada

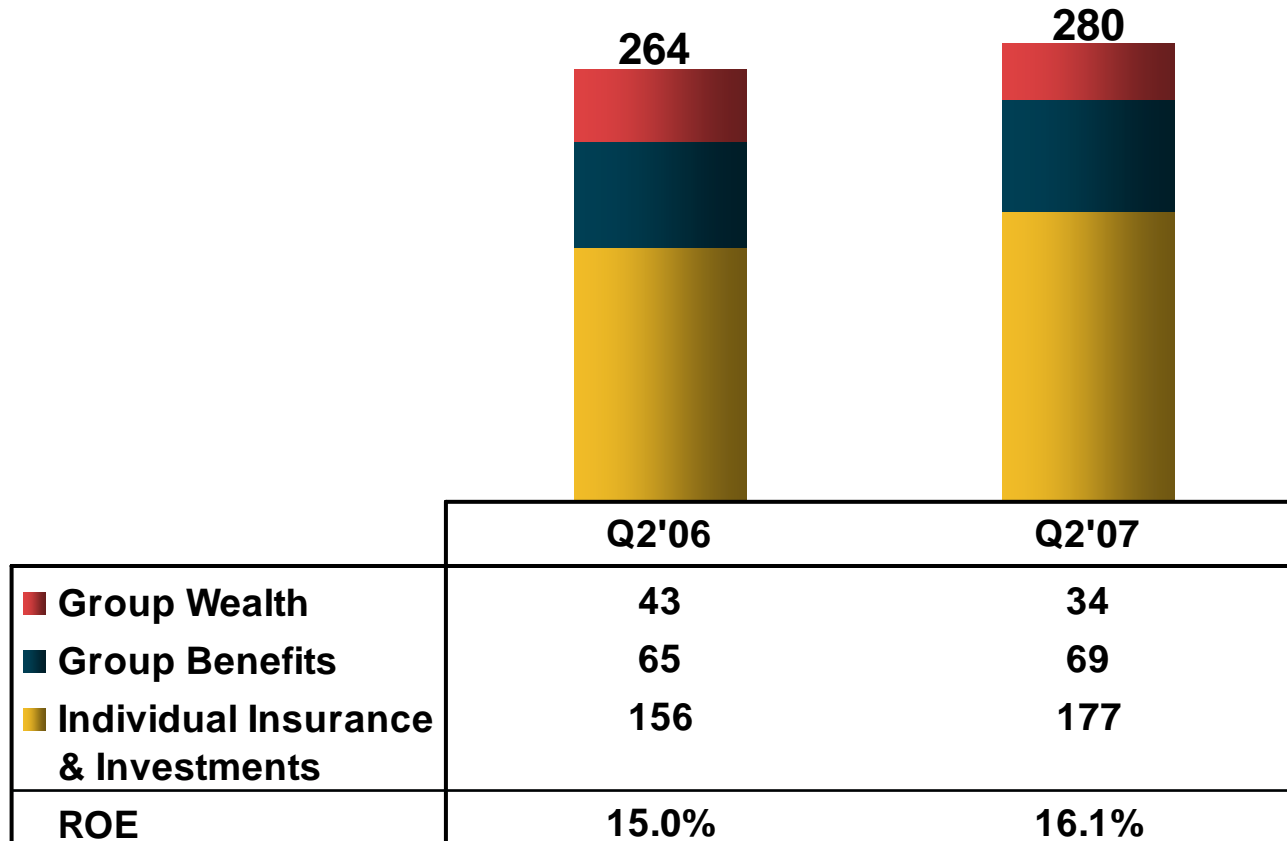
⁽²⁾ Represents the ratio of sub debt, preferred shares, Cumulative Capital Securities (CCS) and SLEECs to total capital for SLF

Asset Quality

- Highly diversified portfolio
- High quality bond portfolio; 98% investment grade
- Minimal exposure to sub-prime

SLF Canada

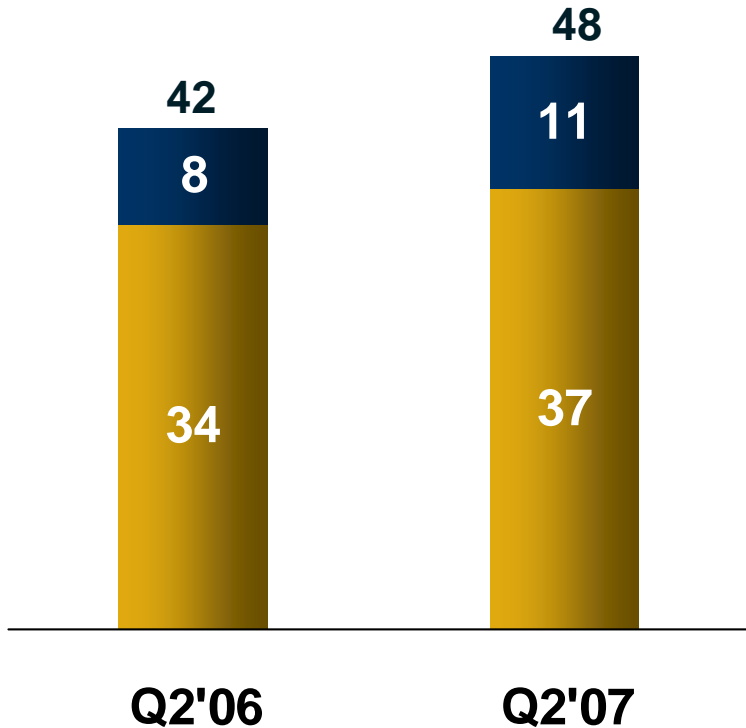
**Net Income
(C\$ millions)**



SLF Canada

Individual Insurance

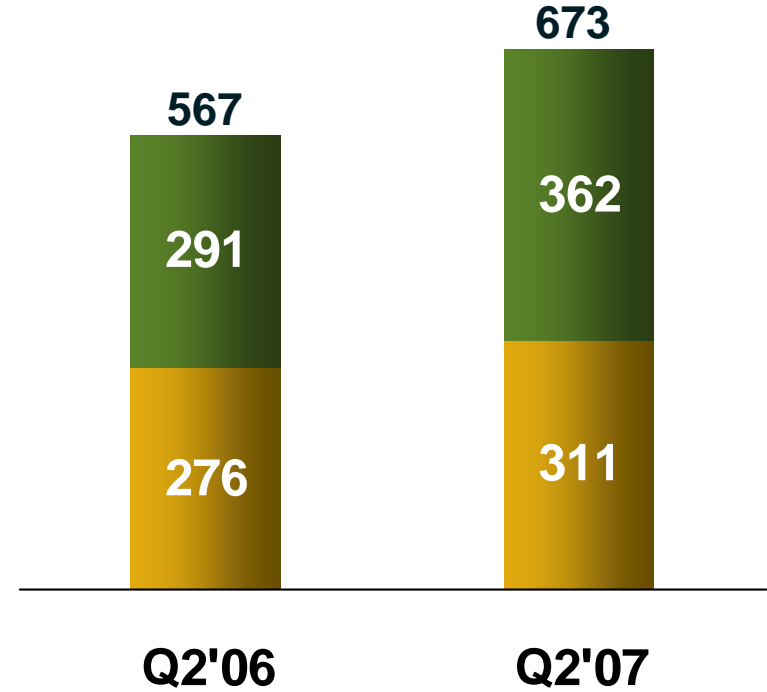
Sales
(C\$ millions)



■ Sun Life Financial Advisors ■ Wholesale

Individual Wealth

Sales
(C\$ millions)

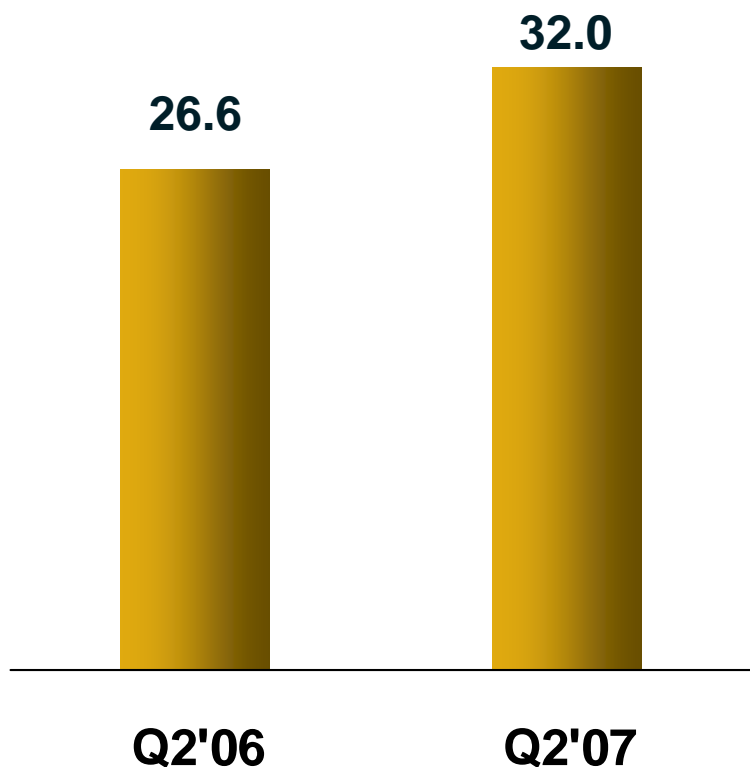


■ Seg Funds & Other ■ Mutual Funds

SLF Canada

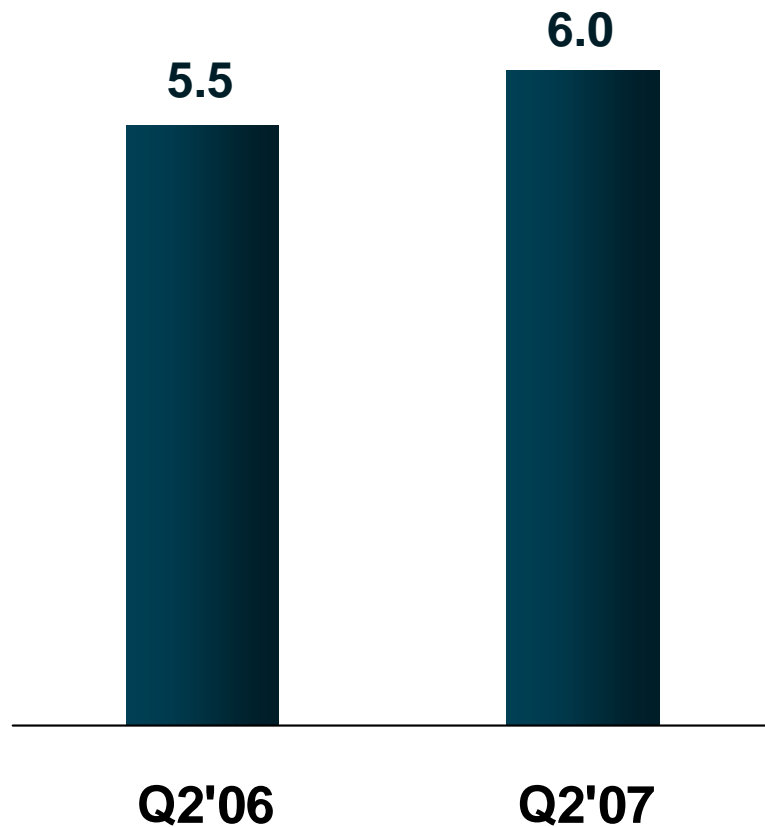
Group Retirement Services

DC Plan Assets
(C\$ billions)

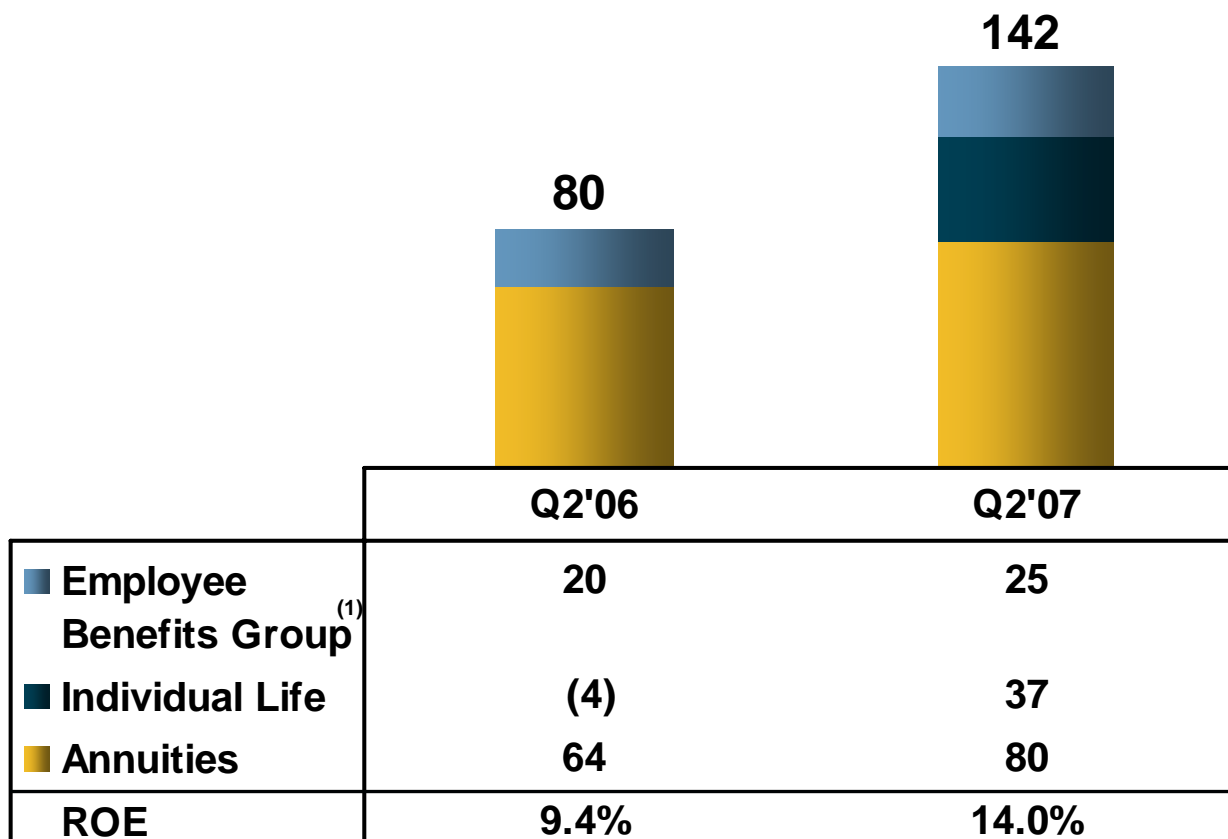


Group Benefits

Business In-Force
(C\$ billions)



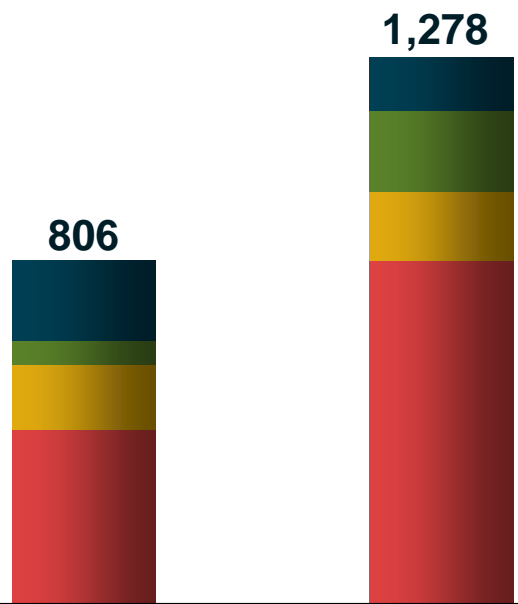
Net Income (US\$ millions)



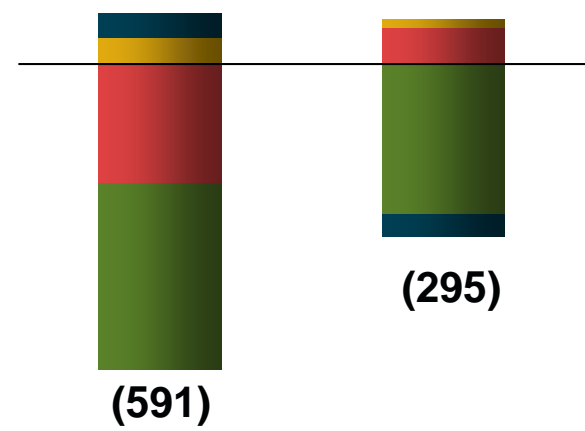
⁽¹⁾ Employee Benefits Group formerly called Group Life & Health

SLF U.S.

Annuity Gross Sales
(US\$ millions)



Annuity Net Sales
(Redemptions)
(US\$ millions)



- Fixed Indexed
- Fixed
- Other Variable
- Variable

	Q2'06	Q2'07
Fixed Indexed	191	127
Fixed	53	186
Other Variable	151	160
Variable	411	805
Total	806	1,278

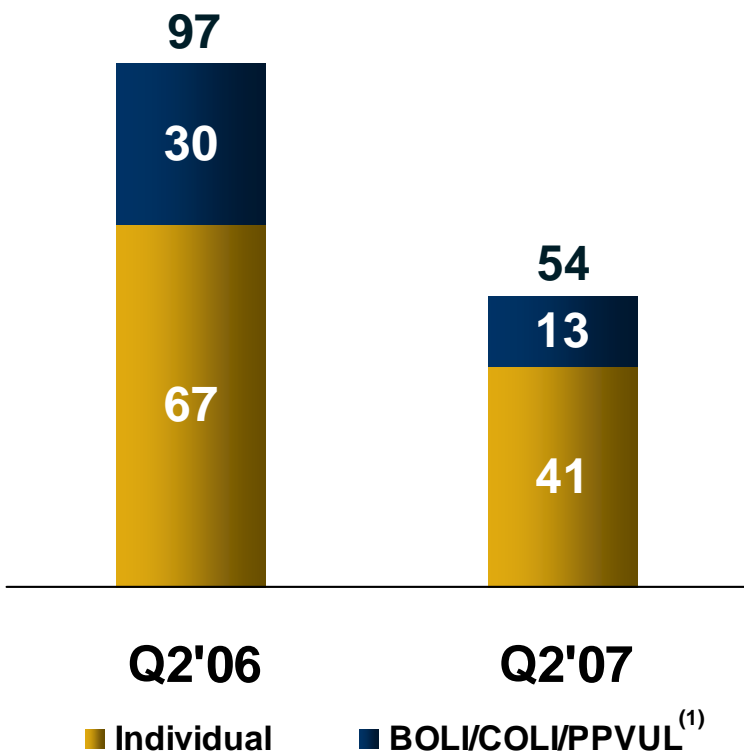
- Fixed Indexed
- Fixed
- Other Variable
- Variable

	Q2'06	Q2'07
Fixed Indexed	55	(52)
Fixed	(428)	(345)
Other Variable	59	20
Variable	(277)	82
Total	(591)	(295)

SLF U.S.

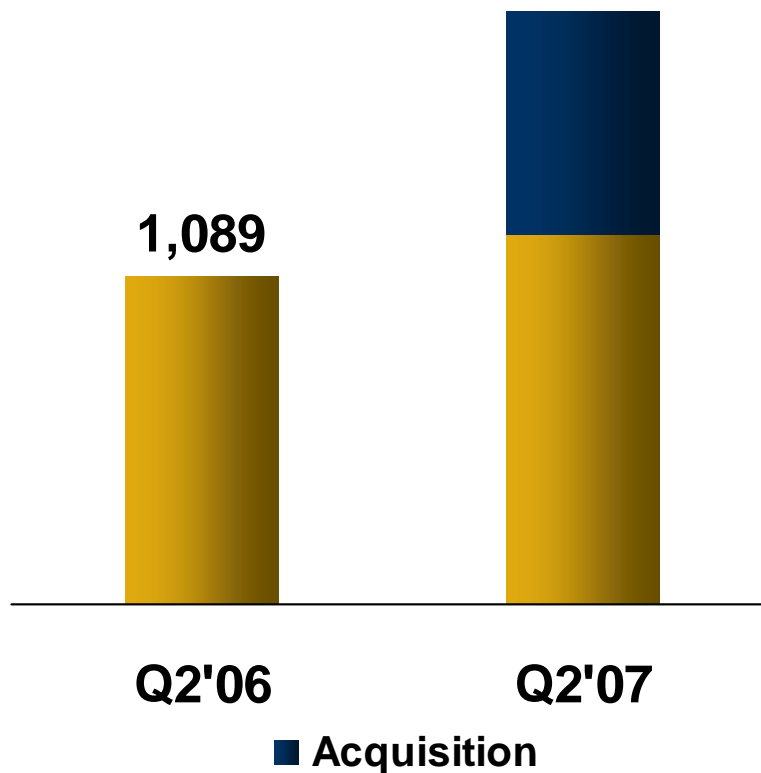
Individual Life

Sales
(US\$ millions)



Employee Benefits Group

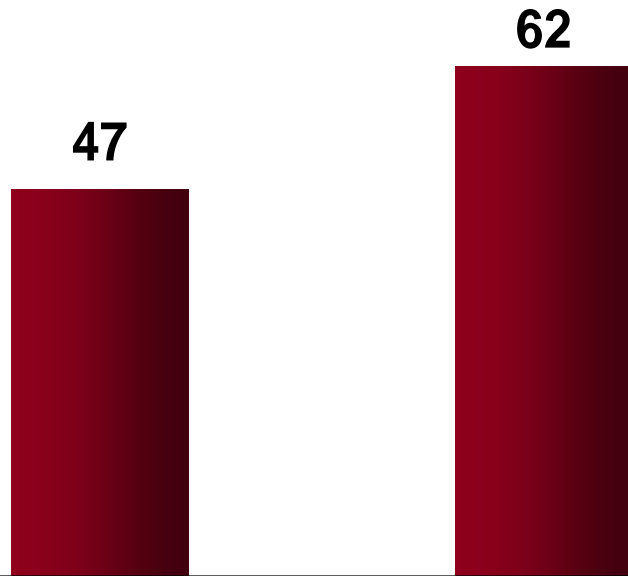
Business In-Force
(US\$ millions) 1,974



⁽¹⁾ Bank-owned life insurance (BOLI), Corporate-owned life insurance (COLI), Private placement variable universal life (PPVUL)

MFS

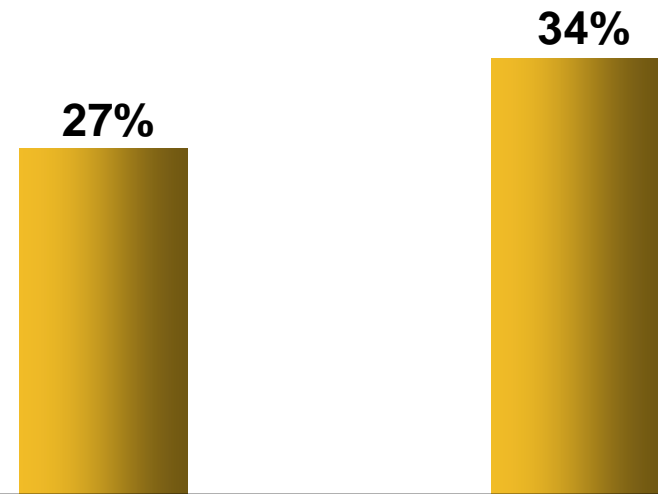
Net Income
(US\$ millions)



Q2'06

Q2'07

Pre-Tax
Operating Margin

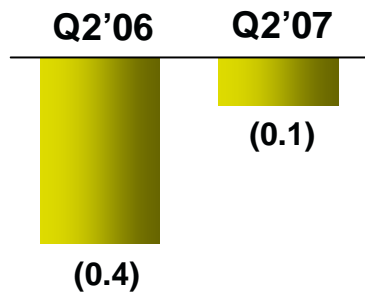


Q2'06

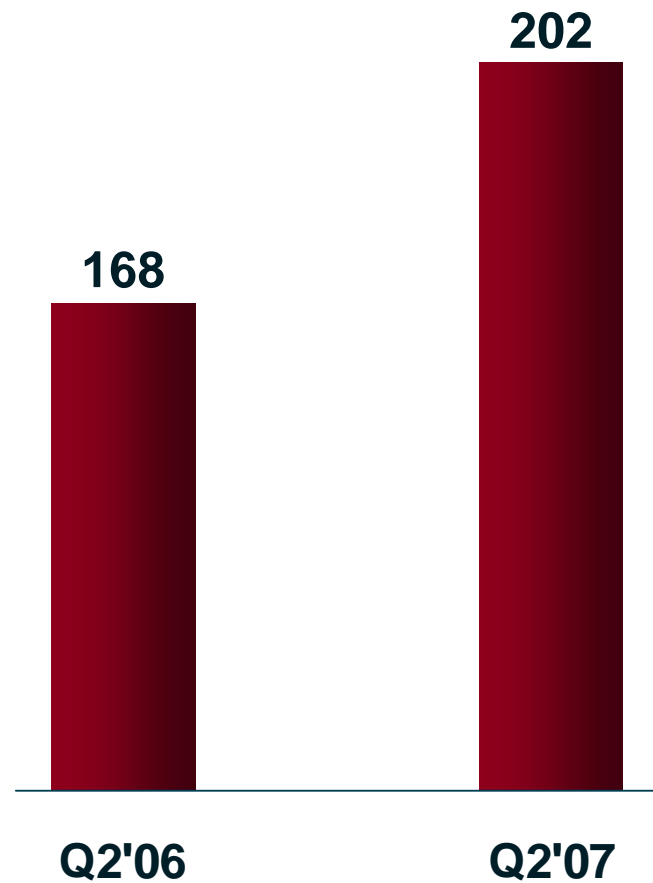
Q2'07

MFS

Net Sales
(US\$ billions)



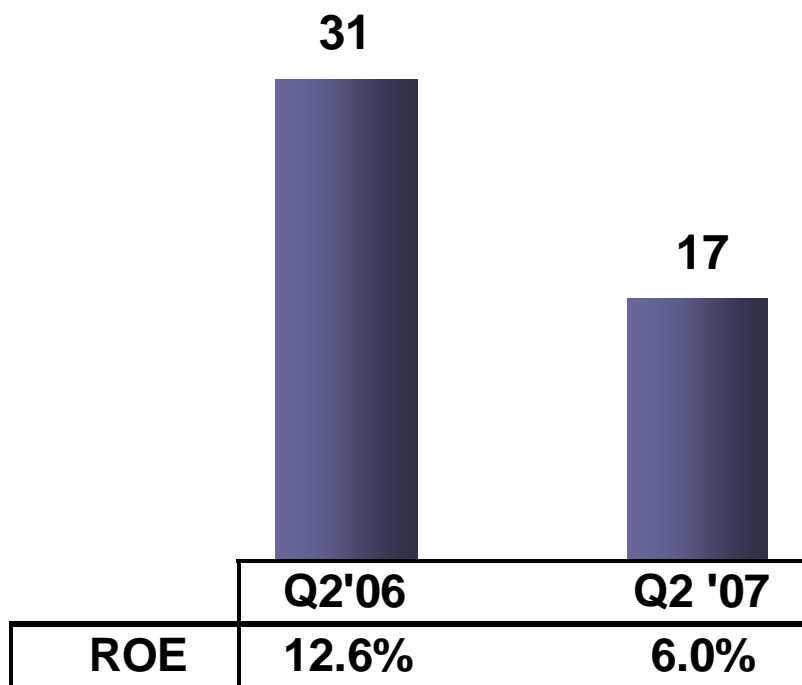
Assets Under Management
(US\$ billions)



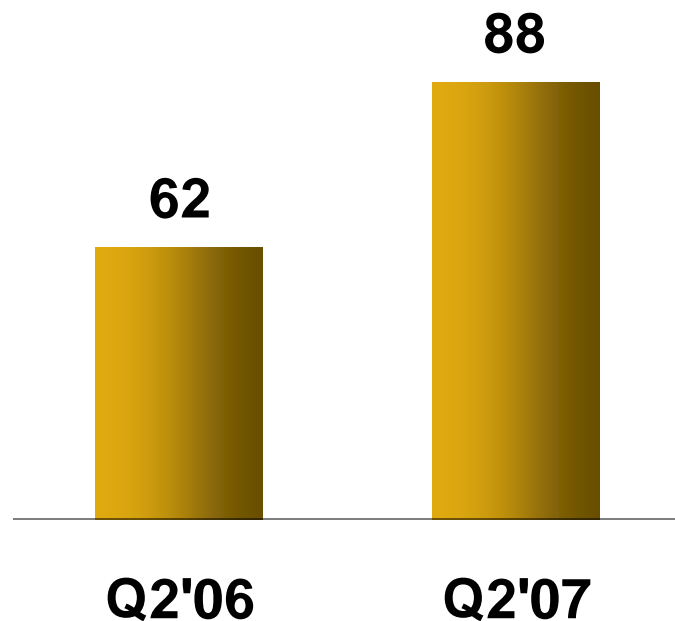
	Q2'06	Q2'07
Retail Mutual Funds		
Gross New Sales	4.0	5.2
Redemptions	(5.6)	(6.1)
Net New Sales	(1.6)	(0.9)
Managed Funds		
Net New Sales	1.2	0.8
Total Net New Sales	(0.4)	(0.1)

SLF Asia

Net Income
(C\$ millions)



Sales⁽¹⁾
(C\$ millions)



⁽¹⁾ Includes 100% of the sales of the Company's joint ventures in China and India

Financial Performance and Objectives

Delivering on our medium-term objectives:

- Fully diluted operating EPS of \$1.03, up 17%
- Operating ROE up 100 basis points to 14.6%
- Increased quarterly dividend per common share \$0.02, up 13% over the past twelve months
- Repurchased approximately 3 million common shares for \$152 million during the quarter, \$275 million YTD

Update on SLF U.S.

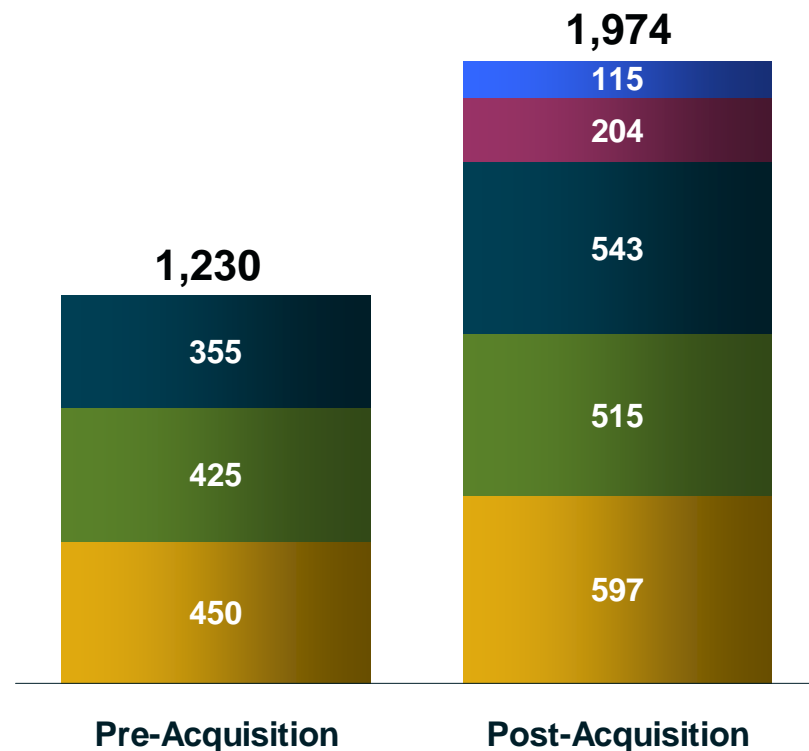
Robert C. Salipante
President, Sun Life Financial U.S.
July 31, 2007

SLF U.S. Employee Benefits Group

Acquisition Update

- Acquisition closed May 31
- Integration proceeding on target
- US\$744 million added to in-force
- Combined sales force of 187 selling one product suite
- Positive Q2 earnings contribution
- Earnings accretion on target

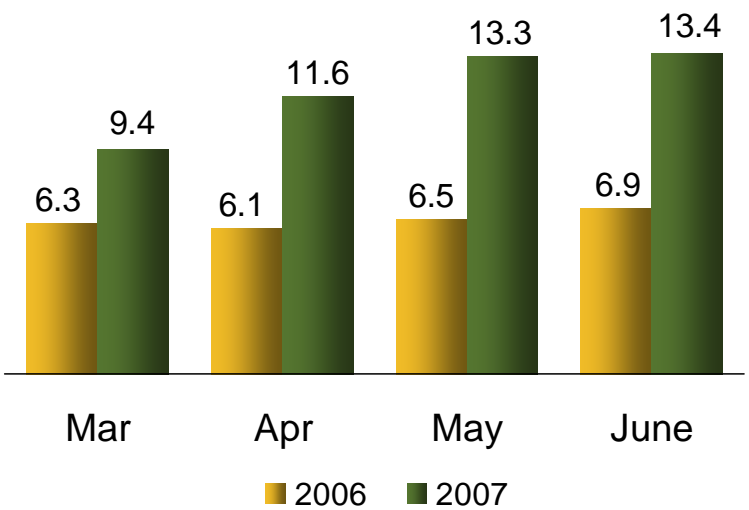
EBG Business In-force
(\$US millions)



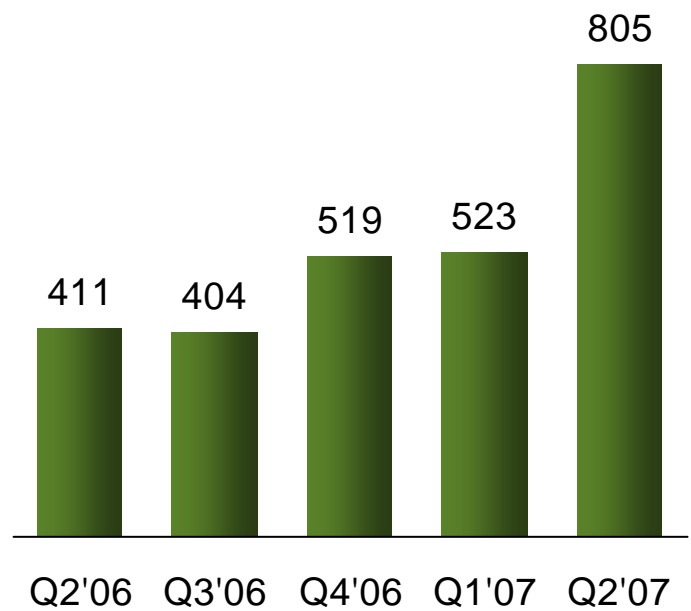
■ Life ■ Stop Loss ■ Disability ■ Dental ■ Other

SLF U.S. Annuities *Domestic VA Sales*

Average Daily Sales
(\$US millions)



Gross Sales by Quarter
(\$US millions)



Questions & Answers

