

# Fourth Quarter 2008

**Supplementary Financial Information**

**For the period ended December 31, 2008**

**Sun Life Financial Inc. (unaudited)**

Contact:

Investor Relations

Tel: 416.204.8163

Fax: 416.979.4080

Email: [investor.relations@sunlife.com](mailto:investor.relations@sunlife.com)

Life's brighter under the sun



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**Basis of Presentation**

All amounts in this document are presented on a Canadian GAAP basis in millions of Canadian dollars unless otherwise indicated.

**Accounting Changes**

Effective January 1, 2007, the Company implemented Canadian Institute of Chartered Accountants (CICA) accounting standards for reporting financial instruments in financial statements, which recognize and measure financial instruments at fair value. Recognition, derecognition and measurement policies followed in prior years' financial results are not reversed, and therefore, prior period financial results will not be restated. Additional information on these changes in accounting standards is detailed in Note 2 to Sun Life Financial's 2007 Consolidated Financial Statements.

**Non-GAAP Measures**

This presentation refers to non-GAAP measures such as operating earnings, operating EPS, operating ROE and sources of earnings, as well as financial performance measures that are prepared on a "constant currency basis", which exclude the impact of currency fluctuations. The reconciliation of these non-GAAP measures to comparable GAAP measures is shown on page 1.

**HIGHLIGHTS**
**Financial Performance**

	Three Months Ended December 31			Twelve Months Ended December 31			Year Ended 2008
	2008	2007	% Change	2008	2007	% Change	
Common Shareholders' Net Income (Loss)							
Operating <sup>(1)</sup>	(696)	560	NM	(40)	2,294	NM	(40)
Operating in constant currency <sup>(2)</sup>	(543)	560	NM	174	2,294	(92%)	174
Reported	129	555	(77%)	785	2,219	(65%)	785
Basic Earnings Per Share (EPS)							
Reported	0.23	0.98	(77%)	1.40	3.90	(64%)	1.40
Diluted Earnings Per Share (EPS)							
Operating	(1.25)	0.98	NM	(0.10)	3.98	NM	(0.10)
Operating in constant currency <sup>(2)</sup>	(0.97)	0.98	NM	0.29	3.98	(93%)	0.29
Reported	0.23	0.97	(76%)	1.37	3.85	(64%)	1.37
Return on Common Shareholders' Equity (annualized)							
Operating	(17.9%)	14.3%	NM	(0.3%)	14.3%	NM	(0.3%)
Operating in constant currency <sup>(2)</sup>	(15.1%)	14.3%	NM	1.2%	14.3%	(92%)	1.2%
Reported	3.3%	14.2%	(77%)	5.1%	13.8%	(63%)	5.1%
Total Premiums and Deposits	16,430	16,422	0%	69,014	79,643	(13%)	69,014
Total Revenue	4,706	5,405	(13%)	15,563	21,188	(27%)	15,563
Fee Income	630	760	(17%)	2,743	3,212	(15%)	2,743
Basic Weighted Average Number of Shares (in millions)	559.7	566.2	(1%)	561.2	569.0	(1%)	561.2
<b>Common Shareholders' Net Income (Loss) by Segment</b>							
SLF Canada	(55)	263	NM	645	1,050	(39%)	645
SLF U.S.	(679)	157	NM	(1,016)	581	NM	(1,016)
MFS	30	73	(59%)	194	281	(31%)	194
SLF Asia	16	38	(58%)	33	123	(73%)	33
Corporate	817	24	3,304%	929	184	405%	929
Total	<u>129</u>	<u>555</u>	<u>(77%)</u>	<u>785</u>	<u>2,219</u>	<u>(65%)</u>	<u>785</u>
<b>Financial Strength</b>							
MCCSR Ratio <sup>(3)</sup>	232%	213%	9%	232%	213%	9%	2
Total Debt-to-Total Capital Ratio <sup>(4)</sup>	24.7%	22.0%	12%	24.7%	22.0%	12%	24.7%
Book Value Per Share	28.24	27.70	2%	28.24	27.70	2%	28.24

<sup>(1)</sup> Amount for quarter ended and full year December 31, 2008 excludes \$825 million after tax gain on disposal of the company's 37% interest in CI Financial.

Amount for the Year Ended December 31, 2007 excludes Clarica rebranding costs (\$3 million in Q4 2007, \$5 million in Q3 2007, and \$2 million in Q2 2007), integration costs with respect to the purchase of Genworth EBG business (\$2 million in Q4 2007, \$1 million in Q3 2007, and \$1 million in Q2 2007), \$43 million intangible asset write-down for the retirement of the Clarica brand in Q1 2007, and an \$18 million charge with respect to the redemption of the Partnership Capital Securities (PCS) in Q1 2007.

<sup>(2)</sup> Constant currency measures exclude the impact of the changes in the Canadian dollar relative to foreign currencies in the comparative periods. Currency exchange rates for the U.S. dollar and U.K. pound are shown on page 27.

<sup>(3)</sup> Represents the minimum continuing capital and surplus requirements ratio for Sun Life Financial's principal operating subsidiary, Sun Life Assurance Company of Canada.

<sup>(4)</sup> Total debt includes subordinated debt, liabilities for Sun Life Exchangeable Capital Securities (SLECS), and preferred shares issued by Sun Life Financial Inc. and Sun Life Assurance Company of Canada.

## HIGHLIGHTS (cont'd)

	At the Quarter Ended								At the Year Ended			
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>Condensed Balance Sheet</b>												
Assets												
Invested Assets	106,878	100,746	102,144	103,562	103,020	101,254	104,157	110,720	106,199	106,878	103,020	106,199
Other Assets	12,955	12,465	11,431	11,687	11,271	12,020	11,894	11,477	11,632	12,955	11,271	11,632
<b>Total General Fund Assets</b>	<b>119,833</b>	<b>113,211</b>	<b>113,575</b>	<b>115,249</b>	<b>114,291</b>	<b>113,274</b>	<b>116,051</b>	<b>122,197</b>	<b>117,831</b>	<b>119,833</b>	<b>114,291</b>	<b>117,831</b>
Liabilities and Capital												
General Fund Liabilities												
Actuarial and Other Policy Liabilities	81,411	77,556	78,208	79,428	79,830	80,102	83,006	87,609	81,036	81,411	79,830	81,036
Other Liabilities <sup>(1)</sup>	17,243	15,291	14,048	14,925	14,200	13,090	12,609	13,150	16,227	17,243	14,200	16,227
<b>Total General Fund Liabilities</b>	<b>98,654</b>	<b>92,847</b>	<b>92,256</b>	<b>94,353</b>	<b>94,030</b>	<b>93,192</b>	<b>95,615</b>	<b>100,759</b>	<b>97,263</b>	<b>98,654</b>	<b>94,030</b>	<b>97,263</b>
Non-Controlling Interest	44	42	41	46	98	81	77	62	79	44	98	79
Capital												
Subordinated Debt <sup>(2)</sup>	2,576	2,553	2,546	2,199	1,796	1,823	1,836	1,454	1,456	2,576	1,796	1,456
SLEECs and PCS <sup>(2)</sup>	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,842	1,849	1,150	1,150	1,849
SLA Preferred Shares	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Equity</b>	<b>106</b>	<b>100</b>	<b>99</b>	<b>97</b>	<b>95</b>	<b>99</b>	<b>99</b>	<b>100</b>	<b>92</b>	<b>106</b>	<b>95</b>	<b>92</b>
Participating Policyholders' Account	106	100	99	97	95	99	99	100	92	106	95	92
Preferred Shareholders' Equity <sup>(3)</sup>	1,495	1,495	1,495	1,495	1,495	1,495	1,495	1,494	1,250	1,495	1,495	1,250
Common Shareholders' Equity	15,808	15,024	15,988	15,909	15,627	15,434	15,779	16,486	15,842	15,808	15,627	15,842
<b>Total Capital</b>	<b>21,135</b>	<b>20,322</b>	<b>21,278</b>	<b>20,850</b>	<b>20,163</b>	<b>20,001</b>	<b>20,359</b>	<b>21,376</b>	<b>20,489</b>	<b>21,135</b>	<b>20,163</b>	<b>20,489</b>
<b>Total Liabilities and Capital</b>	<b>119,833</b>	<b>113,211</b>	<b>113,575</b>	<b>115,249</b>	<b>114,291</b>	<b>113,274</b>	<b>116,051</b>	<b>122,197</b>	<b>117,831</b>	<b>119,833</b>	<b>114,291</b>	<b>117,831</b>
<b>Assets Under Management</b>												
General Funds	119,833	113,211	113,575	115,249	114,291	113,274	116,051	122,197	117,831	119,833	114,291	117,831
Segregated Funds	65,762	69,042	73,245	72,071	73,205	72,723	72,764	72,951	70,789	65,762	73,205	70,789
MFS and Other <sup>(4)</sup>	195,497	206,426	226,376	227,930	237,768	240,664	251,289	256,176	252,812	195,497	237,768	252,812
<b>Total Assets Under Management</b>	<b>381,092</b>	<b>388,679</b>	<b>413,196</b>	<b>415,250</b>	<b>425,264</b>	<b>426,661</b>	<b>440,104</b>	<b>451,324</b>	<b>441,432</b>	<b>381,092</b>	<b>425,264</b>	<b>441,432</b>
MFS and Other												
Mutual Funds	83,602	87,722	96,046	97,491	101,858	103,047	108,041	111,223	110,186	83,602	101,858	110,186
Managed Funds and Other	125,035	132,756	145,630	146,211	152,513	154,646	161,125	163,304	161,197	125,035	152,513	161,197
Consolidation Adjustments	(13,140)	(14,052)	(15,300)	(15,772)	(16,603)	(17,029)	(17,877)	(18,351)	(18,571)	(13,140)	(16,603)	(18,571)
<b>Total</b>	<b>195,497</b>	<b>206,426</b>	<b>226,376</b>	<b>227,930</b>	<b>237,768</b>	<b>240,664</b>	<b>251,289</b>	<b>256,176</b>	<b>252,812</b>	<b>195,497</b>	<b>237,768</b>	<b>252,812</b>

<sup>(1)</sup> Excludes liabilities for PCS and SLEECs, which are qualified as capital for Canadian regulatory purposes.

<sup>(2)</sup> These securities are qualified as capital for Canadian regulatory purposes. The PCS were redeemed in May 2007.

<sup>(3)</sup> Represents preferred shares issued by Sun Life Financial Inc. which are qualified as capital for Canadian Regulatory Purposes.

<sup>(4)</sup> Periods prior to Q3 2007 have been restated to include other assets under management of Birla Sun Life Asset Management (BSLAMC). Sun Life has a 50% interest in BSLAMC.

## COMMON SHAREHOLDERS' VALUE

	At and For the Quarter Ended									At and For the Year Ended		
	2008			2007			2006			2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
Market Price Per Share (Toronto Stock Exchange listing)												
High	39.00	44.99	50.89	55.99	56.50	52.99	54.14	53.30	51.75	55.99	56.50	51.75
Low	19.38	35.23	41.46	43.23	50.85	47.68	47.80	47.45	44.11	19.38	47.45	41.79
Close	28.44	37.20	41.95	47.99	55.71	52.20	50.76	52.52	49.32	28.44	55.71	49.32
Common Shareholders' Net Income												
Operating (\$ million) <sup>(1)</sup>	(696)	(396)	519	533	560	583	593	558	545	(40)	2,294	2,091
Reported (\$ million)	129	(396)	519	533	555	577	590	497	545	785	2,219	2,089
Basic Earnings Per Common Share (EPS)												
Operating <sup>(1)</sup>	(1.24)	(0.71)	0.92	0.95	0.99	1.03	1.04	0.98	0.95	(0.07)	4.03	3.62
Reported	0.23	(0.71)	0.92	0.95	0.98	1.02	1.03	0.87	0.95	1.40	3.90	3.62
Fully Diluted EPS												
Operating <sup>(1)</sup>	(1.25)	(0.71)	0.91	0.93	0.98	1.01	1.03	0.96	0.94	(0.10)	3.98	3.58
Reported	0.23	(0.71)	0.91	0.93	0.97	1.00	1.02	0.86	0.94	1.37	3.85	3.58
Operating EPS Growth - Diluted	nm	nm	(12%)	(3%)	4%	9%	17%	14%	13%	nm	11%	12%
Price-to-Earnings Ratio (times) <sup>(2)</sup>	nm	17.3	10.8	12.0	13.8	13.1	13.0	14.0	13.6	nm	13.8	13.6
Return on Shareholders' Equity (annualized)												
Operating <sup>(3)</sup>	(17.9%)	(10.2%)	12.9%	13.4%	14.3%	14.8%	14.6%	13.5%	14.0%	(0.3%)	14.3%	13.8%
Reported	3.3%	(10.2%)	12.9%	13.4%	14.2%	14.7%	14.5%	12.0%	14.0%	5.1%	13.8%	13.8%
Return on Assets (annualized) <sup>(3)</sup>	(2.39%)	(1.40%)	1.81%	1.86%	1.97%	2.03%	1.99%	1.86%	1.89%	(0.03%)	1.98%	1.83%
Total Debt-to-Total Capital Ratio <sup>(4)</sup>	24.7%	25.6%	24.4%	23.2%	22.0%	22.3%	22.0%	22.4%	22.2%	24.7%	22.0%	22.2%
Book Value Per Common Share	28.24	26.84	28.56	28.31	27.70	27.25	27.78	28.85	27.71	28.24	27.70	27.71
Price-to-Book Value (times)	1.0	1.4	1.5	1.7	2.0	1.9	1.8	1.8	1.8	1.0	2.0	1.8
Total Market Capitalization (\$ billion)	15.9	20.8	23.5	27.0	31.4	29.6	28.8	30.0	28.2	15.9	31.4	28.2
Dividend Per Common Share	0.360	0.360	0.360	0.360	0.340	0.340	0.320	0.320	0.300	1.440	1.320	1.150
Dividend Payout Ratio <sup>(3)</sup>	nm	nm	39%	38%	34%	33%	31%	33%	32%	nm	33%	32%
Value of Common Shares Purchased and Cancelled <sup>(5)</sup>	-	12	95	110	129	113	179	81	87	217	502	575

<sup>(1)</sup> Amount for quarter ended and full year December 31, 2008 excludes \$825 million after tax gain on disposal of the company's 37% interest in CI Financial.

Amount for the Year Ended December 31, 2007 excludes Clarica rebranding costs (\$3 million in Q4 2007, \$5 million in Q3 2007, and \$2 million in Q2 2007), integration costs with respect to the purchase of Genworth EBG business (\$2 million in Q4 2007, \$1 million in Q3 2007, and \$1 million in Q2 2007), \$43 million intangible asset write-down for the retirement of the Clarica brand in Q1 2007, and an \$18 million charge with respect to the redemption of the Partnership Capital Securities (PCS) in Q1 2007.

<sup>(2)</sup> Based on operating earnings in prior four quarters.

<sup>(3)</sup> Based on operating earnings.

<sup>(4)</sup> Total debt includes subordinated debt, liabilities for PCS (prior to their May 2007 redemption) and SLEECs, and preferred shares issued by Sun Life Financial Inc. and Sun Life Assurance Company of Canada.

<sup>(5)</sup> Q2 2008 includes \$4 million purchased in Q2 2008 and cancelled in Q3 2008. Q3 2007 includes \$15 million purchased in Q2 2007 and cancelled in Q3 2007.

## COMMON SHAREHOLDERS' VALUE (cont'd)

	At and For the Quarter Ended									At and For the Year Ended		
	2008			2007			2006			2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>CHANGES IN COMMON SHAREHOLDERS' EQUITY</b>												
Balance at Beginning of Period	15,024	15,988	15,909	15,627	15,434	15,779	16,486	15,842	15,136	15,627	15,842	14,749
Common Shareholders' Net Income	129	(396)	519	533	555	577	590	497	545	785	2,219	2,089
Adjustment to Equity with respect to Investment Accounting Changes	-	-	-	-	-	-	-	545	-	-	545	-
Dividends - Common Shares	(202)	(202)	(202)	(203)	(193)	(193)	(183)	(183)	(172)	(809)	(752)	(663)
Common Share Issued, Net of Expenses	-	3	3	2	6	12	6	31	21	8	55	61
Common Share Buyback	-	(8)	(99)	(110)	(129)	(113)	(152)	(108)	(87)	(217)	(502)	(575)
Stock Based Compensation	10	9	1	38	1	(9)	4	5	5	58	1	18
Effect of Changes in Exchange Rates	-	-	-	-	-	-	-	-	394	-	-	163
Other Comprehensive Income												
Effect of Exchange Rates	1,227	289	(19)	266	(15)	(651)	(722)	(103)	-	1,763	(1,491)	-
Other OCI Movements	(380)	(659)	(124)	(244)	(32)	32	(250)	(40)	-	(1,407)	(290)	-
Balance at End of Period	<u>15,808</u>	<u>15,024</u>	<u>15,988</u>	<u>15,909</u>	<u>15,627</u>	<u>15,434</u>	<u>15,779</u>	<u>16,486</u>	<u>15,842</u>	<u>15,808</u>	<u>15,627</u>	<u>15,842</u>
Number of Common Shares Outstanding (in millions)												
At Beginning of Period	559.7	559.9	561.9	564.1	566.4	568.1	571.4	571.8	573.0	564.1	571.8	582.0
Common Shares Issued	-	0.1	0.1	0.2	0.2	0.5	0.2	1.2	0.6	0.4	2.1	2.2
Common Shares Purchased and Cancelled	-	(0.3)	(2.1)	(2.4)	(2.5)	(2.2)	(3.5)	(1.6)	(1.8)	(4.8)	(9.8)	(12.4)
At End of Period	<u>559.7</u>	<u>559.7</u>	<u>559.9</u>	<u>561.9</u>	<u>564.1</u>	<u>566.4</u>	<u>568.1</u>	<u>571.4</u>	<u>571.8</u>	<u>559.7</u>	<u>564.1</u>	<u>571.8</u>
Weighted average												
Basic	559.7	559.7	561.6	563.8	566.2	567.8	570.1	572.0	572.6	561.2	569.0	576.8
Fully Diluted	559.7	559.7	563.4	565.8	568.7	570.3	572.6	574.9	575.5	562.4	571.6	579.8
Number of Stock Options Outstanding (in thousands)												
At Beginning of Period	9,211	9,360	9,517	8,168	8,436	8,958	9,248	9,138	9,833	8,168	9,138	10,049
Options Issued	900	-	3	1,452	2	-	10	1,249	13	2,355	1,261	1,460
Options Exercised or Cancelled	(81)	(149)	(160)	(103)	(270)	(522)	(300)	(1,139)	(708)	(493)	(2,231)	(2,371)
At End of Period	<u>10,030</u>	<u>9,211</u>	<u>9,360</u>	<u>9,517</u>	<u>8,168</u>	<u>8,436</u>	<u>8,958</u>	<u>9,248</u>	<u>9,138</u>	<u>10,030</u>	<u>8,168</u>	<u>9,138</u>

TOTAL COMPANY  
STATEMENT OF OPERATIONS

	For the Quarter Ended									For the Year Ended		
	2008			2007			2006			2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
Premiums	3,485	3,611	3,306	3,185	3,149	3,458	3,204	3,313	3,523	13,587	13,124	14,609
Investment Income	591	(1,744)	390	(4)	1,496	1,443	472	1,441	1,836	(767)	4,852	6,664
Fee Income	630	693	715	705	760	798	824	830	778	2,743	3,212	3,014
<b>Total Revenue</b>	<b>4,706</b>	<b>2,560</b>	<b>4,411</b>	<b>3,886</b>	<b>5,405</b>	<b>5,699</b>	<b>4,500</b>	<b>5,584</b>	<b>6,137</b>	<b>15,563</b>	<b>21,188</b>	<b>24,287</b>
Client Disbursements	3,974	3,338	3,604	3,398	3,694	3,570	4,229	3,703	3,529	14,314	15,196	13,730
Increase (Decrease) in Actuarial Liabilities	(385)	(1,504)	(1,000)	(1,540)	(379)	(49)	(1,895)	(192)	492	(4,429)	(2,515)	2,525
Commissions and Other Expenses	1,374	1,237	1,253	1,277	1,397	1,422	1,393	1,448	1,456	5,141	5,660	5,472
Income Taxes (Benefits)	(406)	(138)	11	190	116	149	155	102	90	(343)	522	389
Non-Controlling Interest	3	6	5	9	9	10	8	8	8	23	35	27
<b>Total Net Income (Loss)</b>	<b>146</b>	<b>(379)</b>	<b>538</b>	<b>552</b>	<b>568</b>	<b>597</b>	<b>610</b>	<b>515</b>	<b>562</b>	<b>857</b>	<b>2,290</b>	<b>2,144</b>
Less:												
Participating Policyholders' Net Income	-	(1)	2	1	(4)	2	2	2	3	2	2	7
Preferred Shareholder Dividends	17	18	17	18	17	18	18	16	14	70	69	48
<b>Common Shareholders' Net Income (Loss)</b>	<b>129</b>	<b>(396)</b>	<b>519</b>	<b>533</b>	<b>555</b>	<b>577</b>	<b>590</b>	<b>497</b>	<b>545</b>	<b>785</b>	<b>2,219</b>	<b>2,089</b>
Less Special Items <sup>(1)</sup>	825	-	-	-	(5)	(6)	(3)	(61)	-	825	(75)	(2)
<b>Common Shareholders' Operating Income (Loss)</b>	<b>(696)</b>	<b>(396)</b>	<b>519</b>	<b>533</b>	<b>560</b>	<b>583</b>	<b>593</b>	<b>558</b>	<b>545</b>	<b>(40)</b>	<b>2,294</b>	<b>2,091</b>

<sup>(1)</sup> Excludes special items as detailed in Note 1 on page 3.

## TOTAL COMPANY

	At and For the Quarter Ended								At and For the Year Ended			
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>ASSETS UNDER MANAGEMENT</b>												
General Fund Assets	119,833	113,211	113,575	115,249	114,291	113,274	116,051	122,197	117,831	119,833	114,291	117,831
Segregated Fund Assets	65,762	69,042	73,245	72,071	73,205	72,723	72,764	72,951	70,789	65,762	73,205	70,789
MFS and Other <sup>(1)</sup>	195,497	206,426	226,376	227,930	237,768	240,664	251,289	256,176	252,812	195,497	237,768	252,812
Total Assets Under Management	<u>381,092</u>	<u>388,679</u>	<u>413,196</u>	<u>415,250</u>	<u>425,264</u>	<u>426,661</u>	<u>440,104</u>	<u>451,324</u>	<u>441,432</u>	<u>381,092</u>	<u>425,264</u>	<u>441,432</u>
<b>FEE INCOME</b>												
Mutual Funds and Managed Funds												
Acquisition - MFS	84	99	106	106	116	124	132	136	134	395	508	527
Asset Based	257	294	308	303	321	331	347	353	342	1,162	1,352	1,296
Segregated Funds	206	218	228	209	222	218	215	212	206	861	867	747
Other	83	82	73	87	101	125	130	129	96	325	485	444
Total Fee Income	<u>630</u>	<u>693</u>	<u>715</u>	<u>705</u>	<u>760</u>	<u>798</u>	<u>824</u>	<u>830</u>	<u>778</u>	<u>2,743</u>	<u>3,212</u>	<u>3,014</u>
<b>Period over Period Growth</b>												
Assets Under Management	(10%)	(9%)	(6%)	(8%)	(4%)	5%	13%	11%	13%	(10%)	(4%)	13%
Fee Income	(17%)	(13%)	(13%)	(15%)	(2%)	10%	9%	10%	7%	(15%)	7%	4%

<sup>(1)</sup> Periods prior to Q3 2007 have been restated to include other assets under management of Birla Sun Life Asset Management (BSLAMC). Sun Life has a 50% interest in BSLAMC.

TOTAL COMPANY NEW SALES AND DEPOSITS LIFE AND HEALTH	For the Quarter Ended									For the Year Ended		
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
Individual Life and Health Insurance												
Annualized Premiums												
Sun Life Financial Advisors	39	32	37	25	41	29	37	26	41	133	133	129
Wholesale channel	10	9	12	10	13	13	11	10	11	41	47	34
Total SLF Canada	49	41	49	35	54	42	48	36	52	174	180	163
SLF U.S.	93	103	102	34	48	228	60	140	97	332	476	449
SLF Asia <sup>(1)</sup>	74	77	73	98	100	77	51	61	60	322	289	191
Total	216	221	224	167	202	347	159	237	209	828	945	803
Total SLF Asia Sales <sup>(2)</sup>	187	189	166	259	202	171	88	135	95	801	596	337
Group Life Insurance Annualized Premiums												
SLF Canada	5	7	3	6	3	6	6	7	4	21	22	25
SLF U.S.	85	21	27	10	72	19	22	21	58	143	134	118
Total	90	28	30	16	75	25	28	28	62	164	156	143
Group Health Insurance Annualized Premiums and Premium Equivalents												
SLF Canada	82	48	38	67	50	58	72	73	34	235	253	342
SLF U.S.	306	69	100	46	222	54	72	35	171	521	383	320
Total	388	117	138	113	272	112	144	108	205	756	636	662
Segregated Fund Deposits - Life Insurance	251	287	857	288	428	1,924	211	836	280	1,683	3,399	1,309
Business In-Force - Group Insurance												
SLF Canada	6,520	6,451	6,390	6,291	6,145	6,040	5,996	5,839	5,735	6,520	6,145	5,735
SLF U.S. (in millions of U.S. dollars)	2,105	1,954	1,962	1,955	2,060	1,962	1,974	1,198	1,237	2,105	2,060	1,237

<sup>(1)</sup> Sales for India and China are included at 26% and 50%, respectively of the total sales of the respective joint ventures.

<sup>(2)</sup> Represents total individual life insurance sales in Asia, including the Company's joint ventures in India and China on a 100% basis.

TOTAL COMPANY PREMIUMS AND DEPOSITS ANNUITIES	For the Quarter Ended								For the Year Ended			
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>Fixed Annuity - Premiums</b>												
SLF Canada	217	286	334	284	246	305	237	325	353	1,121	1,113	1,041
SLF U.S. <sup>(1)</sup>	495	804	488	480	426	567	559	581	667	2,267	2,133	4,060
SLF U.K. - Annuity vestings	36	55	60	53	61	67	78	78	76	204	284	279
<b>Total</b>	<b>748</b>	<b>1,145</b>	<b>882</b>	<b>817</b>	<b>733</b>	<b>939</b>	<b>874</b>	<b>984</b>	<b>1,096</b>	<b>3,592</b>	<b>3,530</b>	<b>5,380</b>
<b>Segregated Fund Deposits - Annuities</b>												
SLF Canada	1,716	1,941	1,724	1,863	2,084	1,436	1,440	1,798	1,474	7,244	6,758	5,122
SLF U.S.	414	427	460	633	700	813	866	711	659	1,934	3,090	2,240
SLF U.K.	12	15	14	15	17	15	19	19	20	56	70	80
Asia	-	-	1	1	-	1	1	1	-	2	3	2
<b>Total</b>	<b>2,142</b>	<b>2,383</b>	<b>2,199</b>	<b>2,512</b>	<b>2,801</b>	<b>2,265</b>	<b>2,326</b>	<b>2,529</b>	<b>2,153</b>	<b>9,236</b>	<b>9,921</b>	<b>7,444</b>
<b>NEW SALES</b>												
<b>ANNUITIES - SLF U.S. (in millions of U.S. dollars)</b>												
<b>Gross Sales</b>												
U.S. Domestic	478	474	510	538	718	771	805	523	519	2,000	2,817	1,711
Other Variable	80	167	174	283	183	159	160	205	245	704	707	804
Fixed	126	523	170	90	100	255	186	191	211	909	732	465
Fixed Indexed	72	74	77	85	98	97	127	142	168	308	464	731
<b>Total</b>	<b>756</b>	<b>1,238</b>	<b>931</b>	<b>996</b>	<b>1,099</b>	<b>1,282</b>	<b>1,278</b>	<b>1,061</b>	<b>1,143</b>	<b>3,921</b>	<b>4,720</b>	<b>3,711</b>
<b>Net Sales</b>												
U.S. Domestic	(26)	(129)	(171)	(152)	(89)	70	82	(133)	(153)	(478)	(70)	(1,017)
Other Variable	(102)	31	(70)	164	33	(19)	20	78	128	23	112	404
Fixed	(207)	221	(235)	(330)	(361)	(248)	(345)	(207)	(243)	(551)	(1,161)	(1,385)
Fixed Indexed	(138)	(72)	(90)	(88)	(73)	(77)	(52)	(25)	31	(388)	(227)	173
<b>Total</b>	<b>(473)</b>	<b>51</b>	<b>(566)</b>	<b>(406)</b>	<b>(490)</b>	<b>(274)</b>	<b>(295)</b>	<b>(287)</b>	<b>(237)</b>	<b>(1,394)</b>	<b>(1,346)</b>	<b>(1,825)</b>
<b>Net Interest Spread</b>	<b>(0.75%)</b>	<b>(2.24%)</b>	<b>1.49%</b>	<b>1.89%</b>	<b>1.78%</b>	<b>2.11%</b>	<b>2.30%</b>	<b>2.23%</b>	<b>1.64%</b>	<b>0.05%</b>	<b>2.11%</b>	<b>1.82%</b>

<sup>(1)</sup> Includes both new deposits and renewals of individual fixed and fixed indexed annuities, investment products and variable annuities with a dollar cost averaging (DCA) feature.

TOTAL COMPANY PREMIUMS AND DEPOSITS	For the Quarter Ended									For the Year Ended		
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>SLF Canada</b>												
Premiums	1,545	1,589	1,608	1,531	1,500	1,538	1,448	1,518	1,548	6,273	6,004	5,721
Segregated Fund Deposits	1,716	1,941	1,724	1,863	2,084	1,436	1,440	1,798	1,474	7,244	6,758	5,122
CI Mutual Fund Sales through Sun Life Financial Advisors	191	216	268	350	265	249	311	426	260	1,025	1,251	1,146
ASO Premium Equivalents	822	807	796	787	778	760	743	719	708	3,212	3,000	2,718
Managed Fund Sales	450	274	387	487	268	423	411	771	659	1,598	1,873	2,724
<b>Total SLF Canada</b>	<b>4,724</b>	<b>4,827</b>	<b>4,783</b>	<b>5,018</b>	<b>4,895</b>	<b>4,406</b>	<b>4,353</b>	<b>5,232</b>	<b>4,649</b>	<b>19,352</b>	<b>18,886</b>	<b>17,431</b>
<b>SLF U.S.</b>												
Premiums	1,507	1,621	1,314	1,285	1,251	1,546	1,354	1,377	1,496	5,727	5,528	7,261
Segregated Fund Deposits	515	553	1,111	722	860	2,514	908	1,373	780	2,901	5,655	3,078
<b>Total SLF U.S.</b>	<b>2,022</b>	<b>2,174</b>	<b>2,425</b>	<b>2,007</b>	<b>2,111</b>	<b>4,060</b>	<b>2,262</b>	<b>2,750</b>	<b>2,276</b>	<b>8,628</b>	<b>11,183</b>	<b>10,339</b>
<b>MFS</b>												
Mutual Fund Sales	5,015	4,688	4,629	4,947	4,042	5,065	5,837	6,132	4,883	19,279	21,076	19,137
Managed Fund Sales	3,898	5,062	4,857	4,949	4,510	5,387	8,071	7,150	6,055	18,766	25,118	22,800
<b>Total MFS</b>	<b>8,913</b>	<b>9,750</b>	<b>9,486</b>	<b>9,896</b>	<b>8,552</b>	<b>10,452</b>	<b>13,908</b>	<b>13,282</b>	<b>10,938</b>	<b>38,045</b>	<b>46,194</b>	<b>41,937</b>
<b>SLF Asia</b>												
Premiums	226	177	172	151	174	155	146	154	190	726	629	640
Segregated Fund Deposits	145	156	201	195	261	218	163	167	151	697	809	442
Mutual Funds Sales	3	7	10	28	47	65	63	84	58	48	259	129
Managed Fund Sales	173	148	132	127	134	139	167	182	169	580	622	592
<b>Total SLF Asia</b>	<b>547</b>	<b>488</b>	<b>515</b>	<b>501</b>	<b>616</b>	<b>577</b>	<b>539</b>	<b>587</b>	<b>568</b>	<b>2,051</b>	<b>2,319</b>	<b>1,803</b>
<b>Corporate</b>												
Premiums	207	224	212	218	224	219	256	264	289	861	963	987
Segregated Fund Deposits	17	20	20	20	24	21	26	27	28	77	98	111
<b>Total Corporate<sup>(1)</sup></b>	<b>224</b>	<b>244</b>	<b>232</b>	<b>238</b>	<b>248</b>	<b>240</b>	<b>282</b>	<b>291</b>	<b>317</b>	<b>938</b>	<b>1,061</b>	<b>1,098</b>
<b>Total Company</b>	<b>16,430</b>	<b>17,483</b>	<b>17,441</b>	<b>17,660</b>	<b>16,422</b>	<b>19,735</b>	<b>21,344</b>	<b>22,142</b>	<b>18,748</b>	<b>69,014</b>	<b>79,643</b>	<b>72,608</b>
<b>Total Premiums</b>	<b>3,485</b>	<b>3,611</b>	<b>3,306</b>	<b>3,185</b>	<b>3,149</b>	<b>3,458</b>	<b>3,204</b>	<b>3,313</b>	<b>3,523</b>	<b>13,587</b>	<b>13,124</b>	<b>14,609</b>
<b>Total Segregated Fund Deposits</b>	<b>2,393</b>	<b>2,670</b>	<b>3,056</b>	<b>2,800</b>	<b>3,229</b>	<b>4,189</b>	<b>2,537</b>	<b>3,365</b>	<b>2,433</b>	<b>10,919</b>	<b>13,320</b>	<b>8,753</b>
<b>Total Mutual Fund Sales</b>	<b>5,018</b>	<b>4,695</b>	<b>4,639</b>	<b>4,975</b>	<b>4,089</b>	<b>5,130</b>	<b>5,900</b>	<b>6,216</b>	<b>4,941</b>	<b>19,327</b>	<b>21,335</b>	<b>19,266</b>
<b>Total Managed Fund Sales</b>	<b>4,521</b>	<b>5,484</b>	<b>5,376</b>	<b>5,563</b>	<b>4,912</b>	<b>5,949</b>	<b>8,649</b>	<b>8,103</b>	<b>6,883</b>	<b>20,944</b>	<b>27,613</b>	<b>26,116</b>
<b>CI Mutual Fund Sales through Sun Life Financial Advisors</b>	<b>191</b>	<b>216</b>	<b>268</b>	<b>350</b>	<b>265</b>	<b>249</b>	<b>311</b>	<b>426</b>	<b>260</b>	<b>1,025</b>	<b>1,251</b>	<b>1,146</b>
<b>ASO Premium Equivalents</b>	<b>822</b>	<b>807</b>	<b>796</b>	<b>787</b>	<b>778</b>	<b>760</b>	<b>743</b>	<b>719</b>	<b>708</b>	<b>3,212</b>	<b>3,000</b>	<b>2,718</b>
<b>Total Company</b>	<b>16,430</b>	<b>17,483</b>	<b>17,441</b>	<b>17,660</b>	<b>16,422</b>	<b>19,735</b>	<b>21,344</b>	<b>22,142</b>	<b>18,748</b>	<b>69,014</b>	<b>79,643</b>	<b>72,608</b>

<sup>(1)</sup> Includes consolidation adjustments.

MFS INVESTMENT MANAGEMENT  
(in millions of U.S. dollars)

	For the Quarter Ended								For the Year Ended			
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>Assets Under Management</b>												
Balance at Beginning of Period	161,981	183,432	184,414	199,609	204,336	201,956	191,608	186,972	174,953	199,609	186,972	162,298
<b>Mutual Funds</b>												
Sales	4,143	4,507	4,583	4,926	4,126	4,841	5,309	5,236	4,289	18,159	19,512	16,866
Redemptions/Transfers	(5,971)	(6,359)	(4,943)	(6,790)	(6,025)	(6,288)	(6,131)	(5,865)	(5,385)	(24,063)	(24,309)	(22,269)
Net Sales	(1,828)	(1,852)	(360)	(1,864)	(1,899)	(1,447)	(822)	(629)	(1,096)	(5,904)	(4,797)	(5,403)
<b>Managed Fund</b>												
Sales	3,220	4,865	4,809	4,926	4,604	5,148	7,342	6,105	5,319	17,820	23,199	20,125
Redemptions/Transfers	(3,535)	(4,936)	(3,442)	(5,800)	(5,928)	(4,615)	(6,641)	(5,253)	(3,244)	(17,713)	(22,437)	(14,496)
Net Sales	(315)	(71)	1,367	(874)	(1,324)	533	701	852	2,075	107	762	5,629
Market Movement	(25,387)	(19,528)	(1,989)	(12,457)	(1,504)	3,294	9,465	4,413	11,040	(59,361)	15,668	24,448
Acquisition	-	-	-	-	-	-	1,004	-	-	-	1,004	-
Balance at End of Period	134,451	161,981	183,432	184,414	199,609	204,336	201,956	191,608	186,972	134,451	199,609	186,972
S&P Period Average	910	1,255	1,371	1,349	1,495	1,489	1,497	1,425	1,389	1,221	1,477	1,311
Average Net Assets	133,246	176,221	190,885	186,747	202,769	199,053	200,002	188,947	181,977	171,682	197,702	171,914
Net Sales/(Redemptions)	(2,143)	(1,923)	1,007	(2,738)	(3,223)	(914)	(121)	223	979	(5,797)	(4,035)	226
Pre-Tax Operating Profit Margin Ratio	21%	29%	34%	35%	40%	36%	34%	34%	34%	30%	36%	29%

SEGMENTED RESULTS REVENUES BY BUSINESS UNIT	For the Quarter Ended									For the Year Ended		
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>SLF Canada</b>												
Individual Insurance and Investments	911	171	1,064	987	1,355	1,210	833	1,156	1,307	3,133	4,554	4,675
Group Benefits	946	860	853	973	952	929	769	875	865	3,632	3,525	3,472
Group Wealth	195	248	359	360	303	361	199	343	348	1,162	1,206	1,186
<b>Total SLF Canada</b>	<b>2,052</b>	<b>1,279</b>	<b>2,276</b>	<b>2,320</b>	<b>2,610</b>	<b>2,500</b>	<b>1,801</b>	<b>2,374</b>	<b>2,520</b>	<b>7,927</b>	<b>9,285</b>	<b>9,333</b>
<b>SLF U.S.</b>												
Annuities	(817)	(146)	673	39	472	778	1,073	1,111	1,310	(251)	3,434	6,321
Individual Insurance	868	220	461	541	670	751	480	734	767	2,090	2,635	2,923
Employee Benefits Group	536	472	490	480	495	523	391	352	315	1,978	1,761	1,221
<b>Total SLF U.S.</b>	<b>587</b>	<b>546</b>	<b>1,624</b>	<b>1,060</b>	<b>1,637</b>	<b>2,052</b>	<b>1,944</b>	<b>2,197</b>	<b>2,392</b>	<b>3,817</b>	<b>7,830</b>	<b>10,465</b>
<b>MFS</b>	<b>310</b>	<b>342</b>	<b>367</b>	<b>362</b>	<b>390</b>	<b>417</b>	<b>433</b>	<b>447</b>	<b>444</b>	<b>1,381</b>	<b>1,687</b>	<b>1,662</b>
<b>SLF Asia</b>	<b>128</b>	<b>180</b>	<b>71</b>	<b>119</b>	<b>294</b>	<b>286</b>	<b>182</b>	<b>215</b>	<b>297</b>	<b>498</b>	<b>977</b>	<b>1,022</b>
<b>Corporate</b>												
SLF U.K.	276	126	(38)	(128)	298	285	20	184	294	236	787	1,170
Corporate Support <sup>(1)</sup>	1,406	132	166	204	229	215	178	225	299	1,908	847	994
<b>Total Corporate</b>	<b>1,682</b>	<b>258</b>	<b>128</b>	<b>76</b>	<b>527</b>	<b>500</b>	<b>198</b>	<b>409</b>	<b>593</b>	<b>2,144</b>	<b>1,634</b>	<b>2,164</b>
<b>Consolidation Adjustments</b>	<b>(53)</b>	<b>(45)</b>	<b>(55)</b>	<b>(51)</b>	<b>(53)</b>	<b>(56)</b>	<b>(58)</b>	<b>(58)</b>	<b>(109)</b>	<b>(204)</b>	<b>(225)</b>	<b>(359)</b>
<b>Total Company</b>	<b>4,706</b>	<b>2,560</b>	<b>4,411</b>	<b>3,886</b>	<b>5,405</b>	<b>5,699</b>	<b>4,500</b>	<b>5,584</b>	<b>6,137</b>	<b>15,563</b>	<b>21,188</b>	<b>24,287</b>

<sup>(1)</sup> Includes inter-segment consolidation adjustments.

SEGMENTED RESULTS COMMON SHAREHOLDERS' NET INCOME (LOSS) BY BUSINESS UNIT	For the Quarter Ended									For the Year Ended		
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>SLF Canada</b>												
Individual Insurance and Investments <sup>(1) *</sup>	(130)	28	177	149	147	152	177	146	156	224	622	585
Group Benefits	74	81	80	49	76	59	69	51	60	284	255	247
Group Wealth	1	48	39	49	40	46	34	53	41	137	173	163
Total SLF Canada	(55)	157	296	247	263	257	280	250	257	645	1,050	995
<b>SLF U.S.</b>												
Annuities	(796)	(484)	22	75	55	104	88	93	69	(1,183)	340	338
Individual Insurance	117	(81)	36	19	79	43	41	6	10	91	169	58
Employee Benefits Group <sup>(2)</sup>	-	32	25	19	23	23	27	(1)	18	76	72	52
Total SLF U.S.	(679)	(533)	83	113	157	170	156	98	97	(1,016)	581	448
<b>MFS</b>	30	49	56	59	73	68	68	72	71	194	281	234
<b>SLF Asia <sup>(3)</sup></b>	16	(8)	12	13	38	30	17	38	33	33	123	101
<b>Corporate</b>												
SLF U.K.	40	69	41	59	23	48	42	100	28	209	213	171
Corporate Support <sup>(4)(5)</sup>	777	(130)	31	42	1	4	27	(61)	59	720	(29)	140
Total Corporate	817	(61)	72	101	24	52	69	39	87	929	184	311
<b>Total Company</b>	<b>129</b>	<b>(396)</b>	<b>519</b>	<b>533</b>	<b>555</b>	<b>577</b>	<b>590</b>	<b>497</b>	<b>545</b>	<b>785</b>	<b>2,219</b>	<b>2,089</b>
* Includes earnings from ownership position in CI Financial <sup>(6)</sup>		31	26	43	44	34	35	33	33		146	127

<sup>(1)</sup> Includes rebranding costs of \$2 million in Q2 2007, \$5 million in Q3 2007 and \$3 million in Q4 2007.

<sup>(2)</sup> Includes Genworth EBG business integration costs of \$1 million in each of Q2 2007 and Q3 2007, and \$2 million in Q4 2007.

<sup>(3)</sup> The amount for 2006 includes an amount of \$2 million for CMG Asia integration costs. The amount for 2005 includes an amount of \$3 million for CMG Asia integration costs.

<sup>(4)</sup> The amount for Q1 2007 includes \$43 million in an intangible asset write-down for the retirement of the Clarica brand and an \$18 million charge regarding the redemption of the Partnership Capital Securities. The amount for Q4 2008 includes an \$825 million gain on disposal of the company's interest in CI Financial.

<sup>(5)</sup> Includes the company's reinsurance businesses.

<sup>(6)</sup> CI Financial results are disclosed one quarter in arrears. The company disposed of its 37% interest in CI Financial in the fourth quarter of 2008.

SEGMENTED RESULTS  
CONDENSED STATEMENT OF OPERATIONS  
QUARTERLY BY BUSINESS UNIT

	SLF Canada				SLF U.S.				MFS	SLF Asia	Corporate			Total
	Ind Ins <sup>(1)</sup>	Group Benefits	Group <sup>(2)</sup> Wealth	Total	Annuities	Ind Ins	Employee Benefits				SLF U.K.	Corporate Support <sup>(3)</sup>	Total	
							Group	Total						
<b>For the Quarter Ended December 31, 2008</b>														
Premiums	638	801	106	1,545	495	449	563	1,507	-	226	63	144	207	3,485
Investment Income	225	105	17	347	(1,426)	403	(30)	(1,053)	3	(122)	198	1,218	1,416	591
Fee Income	48	40	72	160	114	16	3	133	307	24	15	(9)	6	630
<b>Total Revenue</b>	<b>911</b>	<b>946</b>	<b>195</b>	<b>2,052</b>	<b>(817)</b>	<b>868</b>	<b>536</b>	<b>587</b>	<b>310</b>	<b>128</b>	<b>276</b>	<b>1,353</b>	<b>1,629</b>	<b>4,706</b>
Client Disbursements and Increase in Actuarial Liabilities	729	683	124	1,536	304	561	379	1,244	-	1	185	623	808	3,589
Commissions and Other Expenses	262	151	61	474	114	207	158	479	258	110	22	31	53	1,374
Income Taxes (Benefits)	50	38	7	95	(439)	(17)	(1)	(457)	21	1	29	(95)	(66)	(406)
Non-Controlling Interests in Net Income of Subsidiaries	-	-	2	2	-	-	-	-	1	-	-	-	-	3
	(130)	74	1	(55)	(796)	117	-	(679)	30	16	40	794	834	146
Less: Participating Policyholders' Net Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Preferred Shareholder Dividends	-	-	-	-	-	-	-	-	-	-	-	17	17	17
<b>Common Shareholders' Net Income (Loss)</b>	<b>(130)</b>	<b>74</b>	<b>1</b>	<b>(55)</b>	<b>(796)</b>	<b>117</b>	<b>-</b>	<b>(679)</b>	<b>30</b>	<b>16</b>	<b>40</b>	<b>777</b>	<b>817</b>	<b>129</b>
Less: Special Items <sup>(4)</sup>	-	-	-	-	-	-	-	-	-	-	-	825	825	825
<b>Common Shareholders' Operating Net Income (Loss)</b>	<b>(130)</b>	<b>74</b>	<b>1</b>	<b>(55)</b>	<b>(796)</b>	<b>117</b>	<b>-</b>	<b>(679)</b>	<b>30</b>	<b>16</b>	<b>40</b>	<b>(48)</b>	<b>(8)</b>	<b>(696)</b>
<b>For the Quarter Ended September 30, 2008</b>														
Premiums	619	795	175	1,589	803	335	483	1,621	-	177	83	141	224	3,611
Investment Income	(493)	28	(15)	(480)	(1,066)	(141)	(13)	(1,220)	(8)	(16)	24	(44)	(20)	(1,744)
Fee Income	45	37	88	170	117	26	2	145	350	19	19	(10)	9	693
<b>Total Revenue</b>	<b>171</b>	<b>860</b>	<b>248</b>	<b>1,279</b>	<b>(146)</b>	<b>220</b>	<b>472</b>	<b>546</b>	<b>342</b>	<b>180</b>	<b>126</b>	<b>87</b>	<b>213</b>	<b>2,560</b>
Client Disbursements and Increase in Actuarial Liabilities	(205)	600	94	489	386	158	286	830	-	87	115	313	428	1,834
Commissions and Other Expenses	239	146	63	448	150	160	136	446	259	94	18	(28)	(10)	1,237
Income Taxes (Benefits)	109	33	40	182	(198)	(16)	18	(196)	32	7	(76)	(87)	(163)	(138)
Non-Controlling Interests in Net Income of Subsidiaries	-	-	3	3	-	-	-	-	2	-	-	1	1	6
	28	81	48	157	(484)	(82)	32	(534)	49	(8)	69	(112)	(43)	(379)
Less: Participating Policyholders' Net Income	-	-	-	-	-	(1)	-	(1)	-	-	-	-	-	(1)
Preferred Shareholder Dividends	-	-	-	-	-	-	-	-	-	-	-	18	18	18
<b>Common Shareholders' Net Income (Loss)</b>	<b>28</b>	<b>81</b>	<b>48</b>	<b>157</b>	<b>(484)</b>	<b>(81)</b>	<b>32</b>	<b>(533)</b>	<b>49</b>	<b>(8)</b>	<b>69</b>	<b>(130)</b>	<b>(61)</b>	<b>(396)</b>
<b>For the Quarter Ended December 31, 2007</b>														
Premiums	648	743	109	1,500	426	371	454	1,251	-	174	93	131	224	3,149
Investment Income	659	173	102	934	(99)	282	38	221	2	95	183	61	244	1,496
Fee Income	48	36	92	176	145	17	3	165	388	25	22	(16)	6	760
<b>Total Revenue</b>	<b>1,355</b>	<b>952</b>	<b>303</b>	<b>2,610</b>	<b>472</b>	<b>670</b>	<b>495</b>	<b>1,637</b>	<b>390</b>	<b>294</b>	<b>298</b>	<b>176</b>	<b>474</b>	<b>5,405</b>
Client Disbursements and Increase in Actuarial Liabilities	988	691	190	1,869	243	329	329	901	-	147	229	169	398	3,315
Commissions and Other Expenses	264	153	68	485	193	159	129	481	265	100	24	42	66	1,397
Income Taxes (Benefits)	(37)	32	-	(5)	(19)	100	14	95	48	9	22	(53)	(31)	116
Non-Controlling Interests in Net Income of Subsidiaries	-	-	5	5	-	-	-	-	4	-	-	-	-	9
	140	76	40	256	55	82	23	160	73	38	23	18	41	568
Less: Participating Policyholders' Net Income	(7)	-	-	(7)	-	3	-	3	-	-	-	-	-	(4)
Preferred Shareholder Dividends	-	-	-	-	-	-	-	-	-	-	-	17	17	17
<b>Common Shareholders' Net Income (Loss)</b>	<b>147</b>	<b>76</b>	<b>40</b>	<b>263</b>	<b>55</b>	<b>79</b>	<b>23</b>	<b>157</b>	<b>73</b>	<b>38</b>	<b>23</b>	<b>1</b>	<b>24</b>	<b>555</b>
Less: Special Items <sup>(4)</sup>	(3)	-	-	(3)	-	-	(2)	(2)	-	-	-	-	-	(5)
<b>Common Shareholders' Operating Income (Loss)</b>	<b>150</b>	<b>76</b>	<b>40</b>	<b>266</b>	<b>55</b>	<b>79</b>	<b>25</b>	<b>159</b>	<b>73</b>	<b>38</b>	<b>23</b>	<b>1</b>	<b>24</b>	<b>560</b>

<sup>(1)</sup> Includes Individual Life and Health Insurance, Individual Wealth Products and earnings from CI.

<sup>(2)</sup> Includes Group Retirement Services and Institutional Investments.

<sup>(3)</sup> Includes inter-segment consolidation adjustments.

<sup>(4)</sup> Includes special items for Q4 2007 and Q4 2008 as noted on page 12.

SEGMENTED RESULTS  
CONDENSED STATEMENT OF OPERATIONS  
ANNUAL BY BUSINESS UNIT

	SLF Canada				SLF U.S.				MFS	SLF Asia	Corporate			Total
	Ind Ins <sup>(1)</sup>	Group Benefits	Group Wealth <sup>(2)</sup>	Total	Annuities	Ind Life	Employee Benefits Group	Total			SLF U.K.	Corporate Support <sup>(3)</sup>	Total	
<b>For the Twelve Months Ended December 31, 2008</b>														
Premiums	2,431	3,150	692	6,273	2,277	1,472	1,988	5,737	-	726	319	532	851	13,587
Investment Income	508	327	131	966	(3,001)	549	(20)	(2,472)	1	(318)	(156)	1,212	1,056	(767)
Fee Income	194	155	339	688	473	69	10	552	1,380	90	73	(40)	33	2,743
<b>Total Revenue</b>	<b>3,133</b>	<b>3,632</b>	<b>1,162</b>	<b>7,927</b>	<b>(251)</b>	<b>2,090</b>	<b>1,978</b>	<b>3,817</b>	<b>1,381</b>	<b>498</b>	<b>236</b>	<b>1,704</b>	<b>1,940</b>	<b>15,563</b>
Client Disbursements and Increase in Actuarial Liabilities	1,675	2,632	679	4,986	1,048	1,342	1,307	3,697	-	64	(16)	1,154	1,138	9,885
Commissions and Other Expenses	988	600	258	1,846	537	693	554	1,784	1,045	379	75	12	87	5,141
Income Taxes (Benefits)	245	116	74	435	(653)	(36)	41	(648)	133	22	(32)	(253)	(285)	(343)
Non-Controlling Interests in Net Income of Subsidiaries	(1)	-	14	13	-	-	-	-	9	-	-	1	1	23
	226	284	137	647	(1,183)	91	76	(1,016)	194	33	209	790	999	857
Less: Participating Policyholders' Net Income Preferred Shareholder Dividends	2	-	-	2	-	-	-	-	-	-	-	-	-	2
	-	-	-	-	-	-	-	-	-	-	-	70	70	70
<b>Common Shareholders' Net Income (Loss)</b>	<b>224</b>	<b>284</b>	<b>137</b>	<b>645</b>	<b>(1,183)</b>	<b>91</b>	<b>76</b>	<b>(1,016)</b>	<b>194</b>	<b>33</b>	<b>209</b>	<b>720</b>	<b>929</b>	<b>785</b>
Less: Special Items <sup>(4)</sup>	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Common Shareholders' Net Income (Loss)</b>	<b>224</b>	<b>284</b>	<b>137</b>	<b>645</b>	<b>(1,183)</b>	<b>91</b>	<b>76</b>	<b>(1,016)</b>	<b>194</b>	<b>33</b>	<b>209</b>	<b>720</b>	<b>929</b>	<b>785</b>
Less: Special Items <sup>(4)</sup>	-	-	-	-	-	-	-	-	-	-	-	825	825	825
<b>Common Shareholders' Operating Income (Loss)</b>	<b>224</b>	<b>284</b>	<b>137</b>	<b>645</b>	<b>(1,183)</b>	<b>91</b>	<b>76</b>	<b>(1,016)</b>	<b>194</b>	<b>33</b>	<b>209</b>	<b>(105)</b>	<b>104</b>	<b>(40)</b>
<b>For the Twelve Months Ended December 31, 2007</b>														
Premiums	2,480	2,963	561	6,004	2,133	1,754	1,641	5,528	-	629	427	536	963	13,124
Investment Income	1,881	419	286	2,586	617	831	112	1,560	30	255	263	158	421	4,852
Fee Income	193	143	359	695	684	50	8	742	1,657	93	97	(72)	25	3,212
<b>Total Revenue</b>	<b>4,554</b>	<b>3,525</b>	<b>1,206</b>	<b>9,285</b>	<b>3,434</b>	<b>2,635</b>	<b>1,761</b>	<b>7,830</b>	<b>1,687</b>	<b>977</b>	<b>787</b>	<b>622</b>	<b>1,409</b>	<b>21,188</b>
Client Disbursements and Increase in Actuarial Liabilities	2,892	2,559	698	6,149	2,137	1,731	1,189	5,057	-	501	456	518	974	12,681
Commissions and Other Expenses	1,006	602	260	1,868	918	668	461	2,047	1,206	330	84	125	209	5,660
Income Taxes (Benefits)	35	109	56	200	39	64	39	142	185	23	34	(62)	(28)	522
Non-Controlling Interests in Net Income of Subsidiaries	-	-	19	19	-	-	-	-	15	-	-	1	1	35
	621	255	173	1,049	340	172	72	584	281	123	213	40	253	2,290
Less: Participating Policyholders' Net Income Preferred Shareholder Dividends	(1)	-	-	(1)	-	3	-	3	-	-	-	-	-	2
	-	-	-	-	-	-	-	-	-	-	-	69	69	69
<b>Common Shareholders' Operating Income (Loss)</b>	<b>622</b>	<b>255</b>	<b>173</b>	<b>1,050</b>	<b>340</b>	<b>169</b>	<b>72</b>	<b>581</b>	<b>281</b>	<b>123</b>	<b>213</b>	<b>(29)</b>	<b>184</b>	<b>2,219</b>
Less: Special Items <sup>(4)</sup>	(10)	-	-	(10)	-	-	(4)	(4)	-	-	-	(61)	(61)	(75)
<b>Common Shareholders' Operating Income (Loss)</b>	<b>632</b>	<b>255</b>	<b>173</b>	<b>1,060</b>	<b>340</b>	<b>169</b>	<b>76</b>	<b>585</b>	<b>281</b>	<b>123</b>	<b>213</b>	<b>32</b>	<b>245</b>	<b>2,294</b>

<sup>(1)</sup> Includes Individual Life and Health Insurance, Individual Wealth Products and earnings from CI

<sup>(2)</sup> Includes Group Retirement Services and Institutional Investments

<sup>(3)</sup> Includes inter-segment consolidation adjustments.

<sup>(4)</sup> Includes special items as noted on Page 12

SEGMENTED RESULTS  
CONDENSED STATEMENT OF OPERATIONS  
ANNUAL BY BUSINESS UNIT

	SLF Canada				SLF U.S.				MFS	SLF Asia	Corporate			Total
	Ind Ins	Group Benefits	Group Wealth	Total	Annuities	Ind Ins	Employee Benefits Group	Total			Corporate			
											SLF U.K.	Support	Total	
<b>For the Year Ended December 31, 2006</b>														
Premiums	2,428	2,826	467	5,721	4,060	2,062	1,139	7,261	-	640	438	549	987	14,609
Investment Income	2,085	515	393	2,993	1,608	827	77	2,512	39	318	638	164	802	6,664
Fee Income	162	131	326	619	653	34	5	692	1,623	64	94	(78)	16	3,014
<b>Total Revenue</b>	<b>4,675</b>	<b>3,472</b>	<b>1,186</b>	<b>9,333</b>	<b>6,321</b>	<b>2,923</b>	<b>1,221</b>	<b>10,465</b>	<b>1,662</b>	<b>1,022</b>	<b>1,170</b>	<b>635</b>	<b>1,805</b>	<b>24,287</b>
Client Disbursements and Increase in Actuarial Liabilities	3,065	2,546	666	6,277	5,007	2,212	835	8,054	-	621	899	404	1,303	16,255
Commissions and Other Expenses	944	577	253	1,774	923	712	306	1,941	1,271	283	95	108	203	5,472
Income Taxes (Benefits)	75	102	85	262	53	(60)	28	21	150	17	5	(66)	(61)	389
Non-Controlling Interests in Net Income of Subsidiaries	-	-	19	19	-	-	-	-	7	-	-	1	1	27
Less: Participating Policyholders' Net Income	6	-	-	6	-	1	-	1	-	-	-	-	-	7
Preferred Shareholder Dividends	-	-	-	-	-	-	-	-	-	-	-	48	48	48
<b>Common Shareholders' Net Income (Loss)</b>	<b>585</b>	<b>247</b>	<b>163</b>	<b>995</b>	<b>338</b>	<b>58</b>	<b>52</b>	<b>448</b>	<b>234</b>	<b>101</b>	<b>171</b>	<b>140</b>	<b>311</b>	<b>2,089</b>
Less: CMG Asia Integration Costs	-	-	-	-	-	-	-	-	-	(2)	-	-	-	(2)
<b>Common Shareholders' Operating Income (Loss)</b>	<b>585</b>	<b>247</b>	<b>163</b>	<b>995</b>	<b>338</b>	<b>58</b>	<b>52</b>	<b>448</b>	<b>234</b>	<b>103</b>	<b>171</b>	<b>140</b>	<b>311</b>	<b>2,091</b>

SEGMENTED RESULTS ASSETS UNDER MANAGEMENT QUARTERLY BY BUSINESS UNIT	SLF Canada				SLF U.S.				MFS	SLF Asia <sup>(1)</sup>	Corporate			Total
	Ind Ins	Group Benefits	Group Wealth	Total	Annuities	Ind Ins	Employee Benefits Group				SLF U.K.	Corporate Support	Total	
								Total						
<u>December 31, 2008</u>														
General Funds	35,967	10,273	7,695	53,935	22,776	19,639	3,331	45,746	847	6,274	7,525	5,506	13,031	119,833
Segregated Funds	7,944	-	24,389	32,333	17,071	10,372	-	27,443	-	1,696	4,290	-	4,290	65,762
Other Assets Under Management	136	-	25,922	26,058	1,354	-	-	1,354	163,560	11,960	-	(7,435)	(7,435)	195,497
Total Assets Under Management	44,047	10,273	58,006	112,326	41,201	30,011	3,331	74,543	164,407	19,930	11,815	(1,929)	9,886	381,092
Actuarial and Other Policy Liabilities	25,764	6,960	6,015	38,739	16,013	13,528	1,649	31,190	-	3,435	5,937	2,110	8,047	81,411
<u>September 30, 2008</u>														
General Funds	37,026	10,301	7,593	54,920	20,514	17,222	2,902	40,638	802	5,355	8,115	3,381	11,496	113,211
Segregated Funds	8,544	-	26,579	35,123	17,733	9,131	-	26,864	-	1,741	5,314	-	5,314	69,042
Other Assets Under Management	155	-	29,692	29,847	1,280	-	-	1,280	172,251	10,913	-	(7,865)	(7,865)	206,426
Total Assets Under Management	45,725	10,301	63,864	119,890	39,527	26,353	2,902	68,782	173,053	18,009	13,429	(4,484)	8,945	388,679
Actuarial and Other Policy Liabilities	25,689	6,956	6,014	38,659	14,773	11,741	1,436	27,950	-	3,178	6,319	1,450	7,769	77,556
<u>June 30, 2008</u>														
General Funds	37,670	10,381	7,584	55,635	19,545	16,627	2,682	38,854	782	5,263	8,843	4,198	13,041	113,575
Segregated Funds	9,072	-	28,695	37,767	18,870	8,634	-	27,504	-	1,912	6,062	-	6,062	73,245
Other Assets Under Management	159	-	34,388	34,547	1,329	-	-	1,329	187,266	11,814	-	(8,580)	(8,580)	226,376
Total Assets Under Management	46,901	10,381	70,667	127,949	39,744	25,261	2,682	67,687	188,048	18,989	14,905	(4,382)	10,523	413,196
Actuarial and Other Policy Liabilities	26,476	6,998	6,094	39,568	14,640	11,339	1,408	27,387	-	3,099	6,886	1,268	8,154	78,208
<u>March 31, 2008</u>														
General Funds	38,112	10,481	7,691	56,284	20,389	16,549	2,847	39,785	875	5,527	9,005	3,773	12,778	115,249
Segregated Funds	8,468	-	28,012	36,480	19,395	7,953	-	27,348	-	1,884	6,359	-	6,359	72,071
Other Assets Under Management	170	-	34,176	34,346	1,366	-	-	1,366	189,172	12,051	-	(9,005)	(9,005)	227,930
Total Assets Under Management	46,750	10,481	69,879	127,110	41,150	24,502	2,847	68,499	190,047	19,462	15,364	(5,232)	10,132	415,250
Actuarial and Other Policy Liabilities	26,463	7,076	6,056	39,595	15,277	11,365	1,424	28,066	-	3,304	7,195	1,268	8,463	79,428
<u>December 31, 2007</u>														
General Funds	37,658	10,414	7,425	55,497	20,549	16,344	2,740	39,633	945	5,497	9,257	3,462	12,719	114,291
Segregated Funds	8,355	-	28,331	36,686	20,124	7,617	-	27,741	-	1,936	6,842	-	6,842	73,205
Other Assets Under Management	187	-	35,491	35,678	1,426	-	-	1,426	198,891	11,450	-	(9,677)	(9,677)	237,768
Total Assets Under Management	46,200	10,414	71,247	127,861	42,099	23,961	2,740	68,800	199,836	18,883	16,099	(6,215)	9,884	425,264
Actuarial and Other Policy Liabilities	26,601	7,004	5,965	39,570	16,015	10,893	1,386	28,294	-	3,283	7,453	1,230	8,683	79,830

<sup>(1)</sup> Periods prior to Q3 2007 have been restated to include other assets under management of Birla Sun Life Asset Management (BSLAM). Sun Life has a 50% interest in BSLAM.

SEGMENTED RESULTS ASSETS UNDER MANAGEMENT ANNUAL BY BUSINESS UNIT	SLF Canada				SLF U.S.				MFS	SLF Asia <sup>(1)</sup>	Corporate			Total
	Ind Ins	Group Benefits	Group Wealth	Total	Annuities	Ind Ins	Group Life & Health	Total			SLF U.K.	Corporate Support	Total	
	<u>December 31, 2006</u>													
General Funds	35,566	9,944	7,192	52,702	27,052	15,531	1,589	44,172	981	5,334	9,922	4,720	14,642	117,831
Segregated Funds	7,514	-	26,292	33,806	21,843	5,679	-	27,522	-	1,232	8,229	-	8,229	70,789
Other Assets Under Management	250	-	37,345	37,595	1,825	-	-	1,825	217,822	7,302	-	(11,732)	(11,732)	252,812
Total Assets Under Management	<u>43,330</u>	<u>9,944</u>	<u>70,829</u>	<u>124,103</u>	<u>50,720</u>	<u>21,210</u>	<u>1,589</u>	<u>73,519</u>	<u>218,803</u>	<u>13,868</u>	<u>18,151</u>	<u>(7,012)</u>	<u>11,139</u>	<u>441,432</u>
Actuarial and Other Policy Liabilities	23,426	6,308	5,537	35,271	21,729	11,491	823	34,043	-	3,263	7,169	1,290	8,459	81,036
<u>December 31, 2005</u>														
General Funds	34,214	9,744	7,492	51,450	27,313	12,544	1,313	41,170	866	4,750	8,635	3,995	12,630	110,866
Segregated Funds	6,122	-	22,432	28,554	20,147	4,565	-	24,712	-	750	6,968	-	6,968	60,984
Other Assets Under Management	274	-	34,061	34,335	2,074	-	-	2,074	189,207	5,326	-	(11,903)	(11,903)	219,039
Total Assets Under Management	<u>40,610</u>	<u>9,744</u>	<u>63,985</u>	<u>114,339</u>	<u>49,534</u>	<u>17,109</u>	<u>1,313</u>	<u>67,956</u>	<u>190,073</u>	<u>10,826</u>	<u>15,603</u>	<u>(7,908)</u>	<u>7,695</u>	<u>390,889</u>
Actuarial and Other Policy Liabilities	22,930	6,169	5,754	34,853	21,276	10,155	731	32,162	-	2,949	6,268	1,257	7,525	77,489

<sup>(1)</sup> Periods prior to Q3 2007 have been restated to include other assets under management of Birla Sun Life Asset Management (BSLAM). Sun Life has a 50% interest in BSLAM.

SEGMENTED RESULTS  
CAPITAL BY BUSINESS UNIT

	At the Quarter Ended								
	Q4 2008			Q3 2008			Q4 2007		
	Debt/ Preferred	Common Shareholders' Equity	Total	Debt/ Preferred	Common Shareholders' Equity	Total	Debt/ Preferred	Common Shareholders' Equity	Total
<b>SLF Canada</b>									
Individual Insurance and Investments	1,275	3,813	5,088	1,669	4,722	6,391	1,603	4,716	6,319
Group Benefits	485	1,510	1,995	517	1,528	2,045	510	1,560	2,070
Group Wealth	243	743	986	253	730	983	244	733	977
Total SLF Canada	<u>2,003</u>	<u>6,066</u>	<u>8,069</u>	<u>2,439</u>	<u>6,980</u>	<u>9,419</u>	<u>2,357</u>	<u>7,009</u>	<u>9,366</u>
<b>SLF U.S.</b>									
Annuities	275	2,899	3,174	1,702	1,308	3,010	980	2,136	3,116
Individual Insurance	847	1,503	2,350	595	1,241	1,836	525	1,225	1,750
Employee Benefits Group	364	1,061	1,425	311	935	1,246	292	887	1,179
Total SLF U.S.	<u>1,486</u>	<u>5,463</u>	<u>6,949</u>	<u>2,608</u>	<u>3,484</u>	<u>6,092</u>	<u>1,797</u>	<u>4,248</u>	<u>6,045</u>
<b>MFS</b>	-	443	443	-	392	392	40	365	405
<b>SLF Asia</b>	-	1,702	1,702	-	1,225	1,225	-	1,144	1,144
<b>Corporate</b>									
SLF U.K.	-	919	919	-	978	978	-	1,050	1,050
Corporate Support	1,732	1,215	2,947	151	1,965	2,116	247	1,811	2,058
Total Corporate	<u>1,732</u>	<u>2,134</u>	<u>3,866</u>	<u>151</u>	<u>2,943</u>	<u>3,094</u>	<u>247</u>	<u>2,861</u>	<u>3,108</u>
<b>Total</b>	<u>5,221</u>	<u>15,808</u>	<u>21,029</u>	<u>5,198</u>	<u>15,024</u>	<u>20,222</u>	<u>4,441</u>	<u>15,627</u>	<u>20,068</u>
Participating Policyholders' Accounts			106			100			95
<b>Total Capital</b>			<u>21,135</u>			<u>20,322</u>			<u>20,163</u>

**SEGMENTED RESULTS**
**ADDITIONAL RESULTS BY SEGMENT**

	At and For the Quarter Ended									At and For the Year Ended		
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>SLF Canada</b>												
Total Premiums and Deposits	4,724	4,827	4,783	5,018	4,895	4,406	4,353	5,232	4,649	19,352	18,886	17,431
Total Assets Under Management	112,326	119,890	127,949	127,110	127,861	127,886	127,940	127,515	124,103	112,326	127,861	124,103
Actuarial and Other Policy Liabilities	38,739	38,659	39,568	39,595	39,570	39,190	38,841	39,344	35,271	38,739	39,570	35,271
Common Shareholders' Equity	6,066	6,980	7,162	7,025	7,009	6,969	6,996	6,900	7,104	6,066	7,009	7,104
ROE <sup>(1)</sup>	(3.3%)	8.8%	16.7%	14.1%	15.0%	14.7%	16.1%	14.3%	14.3%	9.5%	15.0%	14.1%
<b>SLF U.S.</b>												
Total Premiums and Deposits	2,022	2,174	2,425	2,007	2,111	4,060	2,262	2,750	2,276	8,628	11,183	10,339
Total Assets Under Management	74,543	68,782	67,687	68,499	68,800	67,835	70,353	74,917	73,519	74,543	68,800	73,519
Actuarial and Other Policy Liabilities	31,190	27,950	27,387	28,066	28,294	28,942	31,558	34,473	34,043	31,190	28,294	34,043
Common Shareholders' Equity	5,463	3,484	4,321	4,234	4,248	4,334	4,710	4,206	4,073	5,463	4,248	4,073
ROE <sup>(1)</sup>	nm	nm	7.8%	10.7%	15.3%	14.7%	14.0%	9.4%	9.7%	-22.3%	13.5%	11.5%
<b>MFS</b>												
Total Premiums and Deposits	8,913	9,750	9,486	9,896	8,552	10,452	13,908	13,282	10,938	38,045	46,194	41,937
Total Assets Under Management <sup>(2)</sup>	164,407	173,053	188,048	190,047	199,836	203,449	216,007	221,818	218,803	164,407	199,836	218,803
Common Shareholders' Equity	443	392	385	422	365	332	336	323	321	443	365	321
<b>SLF Asia</b>												
Total Premiums and Deposits	547	488	515	501	616	577	539	587	568	2,051	2,319	1,803
Total Assets Under Management <sup>(3)</sup>	19,930	18,009	18,989	19,462	18,883	17,043	15,134	15,336	13,868	19,930	18,883	13,868
Actuarial and Other Policy Liabilities	3,435	3,178	3,099	3,304	3,283	3,190	3,353	3,615	3,263	3,435	3,283	3,263
Common Shareholders' Equity	1,702	1,225	1,159	1,195	1,144	1,086	1,108	1,152	1,097	1,702	1,144	1,097
ROE <sup>(1)</sup>	4.4%	(2.7%)	4.1%	4.4%	13.6%	10.9%	6.0%	13.5%	12.6%	2.6%	11.0%	10.2%
<b>Corporate</b>												
Total Premiums and Deposits	224	244	232	238	248	240	282	291	317	938	1,061	1,098
Total Assets Under Management <sup>(4)</sup>	18,663	18,143	20,316	20,398	20,809	21,662	22,828	25,088	24,745	18,663	20,809	24,745
Actuarial and Other Policy Liabilities	8,047	7,769	8,154	8,463	8,683	8,780	9,254	10,177	8,459	8,047	8,683	8,459
Common Shareholders' Equity	2,134	2,943	2,961	3,033	2,861	2,713	2,629	3,905	3,247	2,134	2,861	3,247
<b>Total Company</b>												
Total Premiums and Deposits	16,430	17,483	17,441	17,660	16,422	19,735	21,344	22,142	18,748	69,014	79,643	72,608
Total Assets Under Management <sup>(3)(4)</sup>	389,869	397,877	422,989	425,516	436,189	437,875	452,262	464,674	455,038	389,869	436,189	455,038
Consolidation Adjustments	(8,777)	(9,198)	(9,793)	(10,266)	(10,925)	(11,214)	(12,158)	(13,350)	(13,606)	(8,777)	(10,925)	(13,606)
Total Assets Under Management	381,092	388,679	413,196	415,250	425,264	426,661	440,104	451,324	441,432	381,092	425,264	441,432
Actuarial and Other Policy Liabilities	81,411	77,556	78,208	79,428	79,830	80,102	83,006	87,609	81,036	81,411	79,830	81,036
Common Shareholders' Equity	15,808	15,024	15,988	15,909	15,627	15,434	15,779	16,486	15,842	15,808	15,627	15,842
ROE <sup>(5)</sup>	(17.9%)	(10.2%)	12.9%	13.4%	14.3%	14.8%	14.6%	13.5%	14.0%	(0.3%)	14.3%	13.8%

<sup>(1)</sup> Represents annualized return on Common Shareholders' Equity.

<sup>(2)</sup> Includes assets managed for other areas of the Company.

<sup>(3)</sup> Periods prior to Q3 2007 have been restated to include other assets under management of Birla Sun Life Asset Management (BSLAM). Sun Life has a 50% interest in BSLAM.

<sup>(4)</sup> Before consolidation adjustments.

<sup>(5)</sup> Based on operating earnings.

**SOURCES OF EARNINGS**

	For the Quarter Ended								For the Year Ended			
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
Expected Profit on In-Force Business	430	522	536	530	534	535	517	505	499	2,018	2,091	1,824
Impact of New Business	(85)	(87)	(70)	(79)	(8)	(51)	(47)	(152)	(108)	(321)	(258)	(313)
Experience Gains (Losses)	(1,283)	(793)	(159)	(36)	(36)	95	129	45	116	(2,271)	233	311
Management Actions and Changes in Assumptions <sup>(1)</sup>	(399)	(177)	114	174	111	14	9	81	(11)	(288)	215	189
Earnings on Operations (Pre-tax)	(1,337)	(535)	421	589	601	593	608	479	496	(862)	2,281	2,011
Earnings on Surplus	65	24	133	162	137	163	165	146	164	384	611	607
Earnings Before Income Taxes	(1,272)	(511)	554	751	738	756	773	625	660	(478)	2,892	2,618
Income Taxes <sup>(2)</sup>	596	138	(11)	(190)	(161)	(149)	(155)	(102)	(90)	533	(567)	(447)
Earnings Before Non-Controlling Interests and Participating Policyholders' Net Income	(676)	(373)	543	561	577	607	618	523	570	55	2,325	2,171
Less: Non-Controlling Interest, Participating Policyholders' Net Income and Preferred Share Dividends	20	23	24	28	22	30	28	26	25	95	106	82
Gain from sale of CI Interest	825	-	-	-	-	-	-	-	-	825	-	-
<b>Common Shareholders' Net Income</b>	<b>129</b>	<b>(396)</b>	<b>519</b>	<b>533</b>	<b>555</b>	<b>577</b>	<b>590</b>	<b>497</b>	<b>545</b>	<b>785</b>	<b>2,219</b>	<b>2,089</b>

<sup>(1)</sup> Q1 2007 includes non-recurring pre-tax charges of \$82 million related to the retirement of the Clarica brand and redemption of Partnership Securities.

<sup>(2)</sup> Includes Par adjustment of \$45 million for Q4 2007 due to Canadian Tax changes.

EXPENSES	For the Quarter Ended								For the Year Ended			
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>COMMISSIONS AND OTHER EXPENSES</b>												
Commissions	396	397	377	375	420	457	472	462	514	1,545	1,811	1,916
Operating Expenses	835	704	712	752	833	799	788	840	806	3,003	3,260	3,028
Premium Taxes	56	56	63	52	53	75	50	62	50	227	240	205
Interest on Borrowings	87	80	101	98	91	91	83	84	86	366	349	323
<b>Total Commissions and Other Expenses</b>	<b>1,374</b>	<b>1,237</b>	<b>1,253</b>	<b>1,277</b>	<b>1,397</b>	<b>1,422</b>	<b>1,393</b>	<b>1,448</b>	<b>1,456</b>	<b>5,141</b>	<b>5,660</b>	<b>5,472</b>
<b>OPERATING EXPENSES</b>												
Compensation:												
Operations	353	332	360	380	388	376	367	361	374	1,425	1,492	1,459
Distribution	98	89	85	82	102	92	99	103	95	354	396	378
Stock Options	2	2	2	4	2	2	2	4	6	10	10	14
Premises and Equipment	87	74	71	78	81	78	78	90	90	310	327	326
Other Expenses	289	201	200	190	264	233	238	223	235	880	958	826
<b>Operating Expenses</b>	<b>829</b>	<b>698</b>	<b>718</b>	<b>734</b>	<b>837</b>	<b>781</b>	<b>784</b>	<b>781</b>	<b>800</b>	<b>2,979</b>	<b>3,183</b>	<b>3,003</b>
Amortization of Intangibles	6	6	(6)	18	(4)	18	4	59	6	24	77	25
<b>Total Operating Expenses</b>	<b>835</b>	<b>704</b>	<b>712</b>	<b>752</b>	<b>833</b>	<b>799</b>	<b>788</b>	<b>840</b>	<b>806</b>	<b>3,003</b>	<b>3,260</b>	<b>3,028</b>
<b>INTEREST ON BORROWINGS</b>												
Subordinated Debt	39	38	33	32	28	28	25	24	24	142	105	94
Liabilities for PCS and SLEECs	20	20	20	20	21	20	27	35	35	80	103	140
Interest on Senior Unsecured Debentures/Financing	37	32	32	36	31	23	23	20	20	137	97	68
Other <sup>(1)</sup>	(9)	(10)	16	10	11	20	8	5	7	7	44	21
<b>Total Interest on Borrowings</b>	<b>87</b>	<b>80</b>	<b>101</b>	<b>98</b>	<b>91</b>	<b>91</b>	<b>83</b>	<b>84</b>	<b>86</b>	<b>366</b>	<b>349</b>	<b>323</b>

<sup>(1)</sup> Primarily includes interest on income taxes and real estate encumbrances

INVESTMENTS BOND PORTFOLIO	As at December 31, 2008				As at September 30, 2008				As at December 31, 2007			
	Held-for- Trading	Available-for- Sale	Total	Investment Grade	Held-for- Trading	Available-for- Sale	Total	Investment Grade	Held-for- Trading	Available-for- Sale	Total	Investment Grade
<b>Bonds by Sector</b>												
<u>Bonds Issued or Guaranteed By:</u>												
Canadian Federal Government	2,354	489	2,843	100%	2,113	635	2,748	100%	2,320	567	2,887	100%
Canadian Provincial and Municipal Governments	6,064	262	6,326	100%	5,242	258	5,500	100%	5,849	336	6,185	100%
U.S. Treasury and Other US Agencies	1,462	571	2,033	100%	1,015	334	1,349	100%	1,055	372	1,427	100%
Other Governments <sup>(1)</sup>	3,295	467	3,762	94%	3,275	439	3,714	95%	3,195	521	3,716	95%
Total Government Issues or Guaranteed Bonds	13,175	1,789	14,964	99%	11,645	1,666	13,311	98%	12,419	1,796	14,215	99%
<u>Corporate Bonds by Industry Sector:</u>												
Financials	11,606	3,926	15,532	98%	11,702	3,290	14,992	98%	13,062	3,497	16,559	99%
Utilities	5,230	515	5,745	98%	5,102	485	5,587	98%	5,216	429	5,645	98%
Consumer Discretionary	3,192	752	3,944	86%	3,085	685	3,770	85%	3,085	598	3,683	91%
Industrials	2,510	495	3,005	99%	2,510	528	3,038	98%	2,665	374	3,039	99%
Consumer Staples	2,237	622	2,859	100%	2,108	523	2,631	100%	2,100	354	2,454	100%
Telecommunication Services	2,329	885	3,214	88%	2,154	773	2,927	82%	2,136	666	2,802	86%
Energy	2,217	414	2,631	100%	2,204	385	2,589	100%	2,259	323	2,582	98%
Materials	918	208	1,126	93%	971	230	1,201	97%	1,007	234	1,241	94%
Other	723	243	966	100%	705	227	932	100%	723	195	918	99%
Total Corporate Bonds	30,962	8,060	39,022	96%	30,541	7,126	37,667	95%	32,253	6,670	38,923	96%
<u>Asset Backed Securities</u>												
Government and Agency	939	477	1,416	100%	991	423	1,414	100%	1,062	338	1,400	100%
Other	3,382	290	3,672	98%	3,939	308	4,247	99%	4,874	344	5,218	99%
Total Bonds	48,458	10,616	59,074	97%	47,116	9,523	56,639	97%	50,608	9,148	59,756	98%
	As at December 31, 2008				As at September 30, 2008				As at December 31, 2007			
<b>Bonds</b>	Held-for- Trading	Available-for- Sale	Total		Held-for- Trading	Available-for- Sale	Total		Held-for- Trading	Available-for- Sale	Total	
Supporting Actuarial and Other Policy Liabilities	48,450	769	49,219		47,112	333	47,445		50,604	482	51,086	
Supporting Equity and Other	8	9,847	9,855		4	9,190	9,194		4	8,666	8,670	
Total	48,458	10,616	59,074		47,116	9,523	56,639		50,608	9,148	59,756	
<b>Bonds by Investment Rating <sup>(1)</sup></b>												
AAA	9,119	2,494	11,613		8,766	2,258	11,024		9,896	2,214	12,110	
AA	9,183	1,635	10,818		9,056	1,508	10,564		9,567	1,501	11,068	
A	14,805	3,326	18,131		13,993	2,721	16,714		15,443	2,538	17,981	
BBB	13,826	2,893	16,719		13,671	2,783	16,454		14,382	2,773	17,155	
BB and Lower	1,525	268	1,793		1,630	253	1,883		1,320	122	1,442	
Total Bonds	48,458	10,616	59,074		47,116	9,523	56,639		50,608	9,148	59,756	

<sup>(1)</sup> The local currency denominated debt of certain foreign governments, used in backing the liabilities of the foreign operation, have been classified as investment grade in the table above.

**OTHER PORTFOLIOS**

**Mortgages & Corporate Loans**

	As at December 31, 2008			As at September 30, 2008			As at December 31, 2007		
	Insured	Non-Insured	Total	Insured	Non-Insured	Total	Insured	Non-Insured	Total
Non-residential	-	13,305	13,305	-	12,498	12,498	-	12,471	12,471
Residential	1,804	1,158	2,962	1,801	1,190	2,991	1,627	1,370	2,997
Total Mortgages	<u>1,804</u>	<u>14,463</u>	<u>16,267</u>	<u>1,801</u>	<u>13,688</u>	<u>15,489</u>	<u>1,627</u>	<u>13,841</u>	<u>15,468</u>
Corporate Loans			6,035			5,877			5,274
Total			<u>22,302</u>			<u>21,366</u>			<u>20,742</u>

**Percentage of Net Impaired Mortgages and Corporate Loans**

Net of Total Allowances

Mortgages	0.48%	0.22%	0.06%
Corporate Loans	0.80%	0.89%	0.72%

	As at December 31, 2008			As at September 30, 2008			As at December 31, 2007		
	Held-for-Trading	Available-for-Sale	Total	Held-for-Trading	Available-for-Sale	Total	Held-for-Trading	Available-for-Sale	Total
<b><u>Stocks</u></b>									
Canada	1,723	577	2,300	1,901	146	2,047	2,017	226	2,243
United States	942	396	1,338	1,072	435	1,507	1,131	477	1,608
United Kingdom	435	6	441	501	6	507	835	-	835
Other	340	39	379	402	42	444	455	85	540
Total Stocks	<u>3,440</u>	<u>1,018</u>	<u>4,458</u>	<u>3,876</u>	<u>629</u>	<u>4,505</u>	<u>4,438</u>	<u>788</u>	<u>5,226</u>
Supporting Actuarial and Other Policy Liabilities	3,190	18	3,208	3,876	17	3,893	4,438	21	4,459
Supporting Equity and Other	250	1,000	1,250	-	612	612	-	767	767
Total	<u>3,440</u>	<u>1,018</u>	<u>4,458</u>	<u>3,876</u>	<u>629</u>	<u>4,505</u>	<u>4,438</u>	<u>788</u>	<u>5,226</u>

**Real Estate**

Canada		3,090	3,039	2,828
United States		1,546	1,307	1,168
United Kingdom		271	291	306
Other		1	1	1
Total Real Estate		<u>4,908</u>	<u>4,638</u>	<u>4,303</u>
Supporting Liabilities		3,825	3,615	3,354
Supporting Equity and Other		1,083	1,023	949
Total		<u>4,908</u>	<u>4,638</u>	<u>4,303</u>

INVESTMENTS  
DERIVATIVES

	As at December 31, 2008					As at December 31, 2007	
	Term to Maturity			Total Notional Amount	Net Fair Value Amount	Total Notional Amount	Net Fair Value Amount
	Under 1 Year	1 to 5 Years	Over 5 Years				
Interest Rate Contracts							
Forward Rate Agreements	-	-	-	-	-		
Futures Contracts	1,697	45	-	1,742	(15)	1,267	-
Swap Contracts	1,724	10,846	14,567	27,137	(396)	20,194	(287)
Options Purchased	682	670	2,249	3,601	77	2,184	18
Options Written	-	-	-	-	-	-	-
Sub-Total	<u>4,103</u>	<u>11,561</u>	<u>16,816</u>	<u>32,480</u>	<u>(334)</u>	<u>23,645</u>	<u>(269)</u>
Foreign Exchange Contracts							
Foreign Exchange Contracts	2,109	77	-	2,186	7	1,988	9
Swap Contracts	191	3,821	5,123	9,135	(437)	8,730	1,230
Sub-Total	<u>2,300</u>	<u>3,898</u>	<u>5,123</u>	<u>11,321</u>	<u>(430)</u>	<u>10,718</u>	<u>1,239</u>
Equity and Other Contracts							
Forward Contracts	79	59	-	138	(37)	701	(3)
Futures Contracts	2,280	-	-	2,280	(13)	1,042	7
Swap Contracts	150	101	-	251	(22)	338	-
Options Purchased	1,543	1,499	6	3,048	388	6,108	345
Options Written	-	1,132	-	1,132	(76)	-	-
Other Equity Contracts	-	-	-	-	-	-	-
Sub-Total Equity Related	<u>4,052</u>	<u>2,791</u>	<u>6</u>	<u>6,849</u>	<u>240</u>	<u>8,189</u>	<u>349</u>
Other Contracts	-	12	134	146	(26)	90	(10)
Total	<u><u>10,455</u></u>	<u><u>18,262</u></u>	<u><u>22,079</u></u>	<u><u>50,796</u></u>	<u><u>(550)</u></u>	<u><u>42,642</u></u>	<u><u>1,309</u></u>

FINANCIAL STRENGTH AND CAPITAL ADEQUACY

As at December 31, 2008

SUN LIFE ASSURANCE COMPANY OF CANADA

FINANCIAL STRENGTH RATINGS

A.M. Best                      Moody's                      Standard & Poor's

A++                                      Aa2                                      AA+

DEBT RATINGS

Subordinated Debt

US\$ denominated (US\$178 million)

aa-                                      A1                                      AA

C\$ denominated (C\$450 million)

aa-                                      A1                                      AA

C\$ denominated deferrable (C\$800 million)

aa-                                      A1                                      AA-

Sun Life Exchangeable Capital Securities  
(Series A & B)

a+                                      A2                                      AA-

DBRS

Standard & Poor's

SUN LIFE FINANCIAL INC.

SECURITY RATINGS

Class A Preferred Shares (Series 1-5)

Pfd-1 (low)

P-1 (low)/A

Senior Unsecured Debentures (Series A-C)

AA (low)

AA-

Subordinated Debt (C\$1,150 million) (Series 2007 - 1, 2008 - 1 and 2008 - 2)

A (high)

A+

FINANCIAL STRENGTH AND CAPITAL ADEQUACY  
MCCSR RATIO - SUN LIFE ASSURANCE COMPANY  
OF CANADA

	At the Quarter Ended								At the Year Ended			
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>Capital Available</b>												
Tier 1												
Common Shares	945	745	745	745	745	745	745	745	745	945	745	745
Retained Earnings	9,382	9,245	9,483	9,341	9,317	9,287	9,321	9,110	8,652	9,382	9,317	8,652
Qualifying non-controlling interests	45	29	27	27	26	25	-	-	-	45	26	-
Innovative Instruments	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150
Other	882	222	125	118	(40)	(137)	214	556	1,809	882	(40)	1,809
Gross Tier 1 Capital	12,404	11,391	11,530	11,381	11,198	11,070	11,430	11,561	12,356	12,404	11,198	12,356
Less:												
Goodwill and Intangibles in Excess of Limit	1,893	1,694	1,638	1,645	1,607	1,706	1,806	1,487	1,501	1,893	1,607	1,501
Other	1,559	1,665	1,466	1,348	1,161	1,354	1,416	1,418	1,951	1,559	1,161	1,951
Net Tier 1 Capital	8,952	8,032	8,426	8,388	8,430	8,010	8,208	8,656	8,904	8,952	8,430	8,904
Tier 2												
Tier 2A	-	-	72	85	157	190	194	291	-	-	157	-
Tier 2B	1,799	1,799	1,450	1,450	1,250	1,249	1,249	1,249	1,249	1,799	1,250	1,249
Tier 2C	1,447	1,271	1,443	1,421	1,369	1,579	1,678	1,779	1,597	1,447	1,369	1,597
Total Tier 2	3,246	3,070	2,965	2,956	2,776	3,018	3,121	3,319	2,846	3,246	2,776	2,846
Total Tier 1 and Tier 2	12,198	11,102	11,391	11,344	11,206	11,028	11,329	11,975	11,750	12,198	11,206	11,750
Less:												
Non-Life Investments and Other	1,585	1,563	1,553	1,551	1,555	1,662	1,678	1,685	1,686	1,585	1,555	1,686
Total Capital Available	10,613	9,539	9,838	9,793	9,651	9,366	9,651	10,290	10,064	10,613	9,651	10,064
<b>Capital Required</b>												
Asset Default and Market Risks	2,620	2,633	2,588	2,596	2,497	2,406	2,417	2,596	2,532	2,620	2,497	2,532
Insurance Risks	1,279	1,260	1,311	1,299	1,276	1,296	1,322	1,304	1,198	1,279	1,276	1,198
Interest Rate Risks	683	845	856	868	861	856	871	909	812	683	861	812
Phase-in of Changes related to FIAC	-	(27)	(55)	(82)	(110)	(137)	(165)	(192)	-	-	(110)	-
Total Capital Required	4,582	4,711	4,700	4,681	4,524	4,421	4,445	4,617	4,542	4,582	4,524	4,542
<b>MCCSR Ratio</b>	232%	202%	209%	209%	213%	212%	217%	223%	222%	232%	213%	222%

RBC Ratio - Sun Life Assurance Company of Canada (U.S.)

Capital Available	TBD	1,438	1,679
Capital Required	TBD	402	496
RBC Ratio <sup>(1)</sup>	TBD	358%	339%

<sup>(1)</sup> RBC ratio is calculated on an annual basis for U.S. regulatory purposes.

ADDITIONAL INFORMATION	At and For the Quarter Ended									At and For the Year Ended		
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>GOODWILL</b>												
Goodwill & Equity Holdings <sup>(1)</sup>	6,625	6,639	6,525	6,502	6,422	6,488	6,640	6,310	6,327	6,625	6,422	6,327
<b>INTANGIBLES</b>												
Indefinite Life Intangible Assets	275	991	974	953	940	936	957	911	907	275	940	907
Finite Life Intangible Assets	603	602	603	610	601	542	563	570	629	603	601	629
Total	<u>878</u>	<u>1,593</u>	<u>1,577</u>	<u>1,563</u>	<u>1,541</u>	<u>1,478</u>	<u>1,520</u>	<u>1,481</u>	<u>1,536</u>	<u>878</u>	<u>1,541</u>	<u>1,536</u>
Intangible Asset Amortization	6	6	(6)	18	(4)	18	4	59	6	24	77	25
<b>DEFERRED ACQUISITION COSTS</b>												
MFS	88	87	91	96	99	107	124	141	148	88	99	148
Other	66	55	45	42	40	36	37	39	37	66	40	37
Total	<u>154</u>	<u>142</u>	<u>136</u>	<u>138</u>	<u>139</u>	<u>143</u>	<u>161</u>	<u>180</u>	<u>185</u>	<u>154</u>	<u>139</u>	<u>185</u>
<b>EXCHANGE RATES <sup>(2)</sup></b>												
<b>Period End Rates</b>												
U.S. Dollar	1.217	1.063	1.021	1.026	0.996	0.991	1.065	1.153	1.165	1.217	0.996	1.165
U.K. Pound	1.779	1.896	2.034	2.034	1.978	2.029	2.140	2.269	2.282	1.779	1.978	2.282
<b>Average for the Period</b>												
U.S. Dollar	1.210	1.040	1.010	1.004	0.980	1.046	1.099	1.171	1.138	1.066	1.074	1.134
U.K. Pound	1.898	1.967	1.992	1.986	2.003	2.114	2.182	2.289	2.180	1.961	2.150	2.086

<sup>(1)</sup> Equity holdings Birla Sun Life and CI Financial prior to the company's disposal of its 37% interest in CI Financial in Q4 2008.

<sup>(2)</sup> Period-end rates are used for conversion of balance sheet amounts and average exchange rates for the period are used for conversion of statement of operations amounts for each quarter.

Annual rates shown are based on the average of the four quarters. Actual experience may be different as a result of variations in the timing of transactions and related exchange rate fluctuations throughout the year.

Rates shown above are the Canadian dollar price per unit of U.S. Dollar and U.K. Pound and are based upon closing bid rates published by Reuters.

**ADDITIONAL INFORMATION <sup>(1)</sup>**

	At and For the Quarter Ended									At and For the Year Ended		
	2008				2007				2006	2008	2007	2006
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4			
<b>REALIZED GAINS (LOSSES)</b>												
Deferred Net Realized Gains	251	258	272	272	276	264	275	247	4,152	251	276	4,152
Portion Supporting Equity & Other	109	87	100	100	104	71	69	39	607	109	104	607
Net Gains (Losses) on Available for Sale Assets	(66)	(227)	24	28	30	10	29	32	-	(241)	101	
Portion Supporting Equity and Other	(64)	(215)	23	28	23	10	29	37	-	(228)	99	
<b>UNREALIZED GAINS (LOSSES)</b>												
Portion Supporting Equity & Other <sup>(2)</sup>	(1,662)	(1,141)	(384)	(254)	73	125	111	381	443	(1,662)	73	443
Included in Other Comprehensive Income												
<b>CHANGES IN PROVISION FOR LOSSES</b>												
<u>Provision for Losses on Invested Assets</u>												
By Account												
Shareholders	2	(4)	5	(2)	1	3	(1)	(2)	4	1	1	(7)
Policyholders	1	-	2	-	-	-	-	-	-	3	-	(3)
Total	<u>3</u>	<u>(4)</u>	<u>7</u>	<u>(2)</u>	<u>1</u>	<u>3</u>	<u>(1)</u>	<u>(2)</u>	<u>4</u>	<u>4</u>	<u>1</u>	<u>(10)</u>
Asset Allowances												
Included in Actuarial Liabilities <sup>(3)</sup>	2,320	3,121	2,985	2,987	2,947	2,831	2,849	2,904	2,578	2,320	2,947	2,578

<sup>(1)</sup> Results prior to Q1 2007 have not been restated with respect to the new accounting standards for financial instruments adopted January 1, 2007.

<sup>(2)</sup> Includes unrealized gains, net of any losses, in respect of financial instruments supporting capital, including bonds, common stocks and certain other invested assets. Excludes unrealized gains, net of any losses, on certain limited partnerships accounted for at cost.

<sup>(3)</sup> In Q4 2008, the presentation was changed to exclude the portion of the provision that can be passed through to participating policyholders and projected reductions in the value of equity real estate assets supporting actuarial liabilities. The Q4 2008 amount, on a comparable basis to previous periods was approximately \$3,500.

## GENERAL INFORMATION

SLF Canada	SLF U.S.	MFS	SLF Asia	Corporate
<p>SLF Canada is a market leader with a customer base exceeding 8 million people. SLF Canada offers a full range of protection and wealth management products and services to individuals and corporate clients through its three operating units – Individual Insurance &amp; Investments, Group Benefits and Group Wealth (which includes the Company's 66.3% interest in McLean Budden Limited).</p>	<p>SLF U.S. concentrates on three core businesses in the U.S. marketplace.</p>	<p>MFS is a significant U.S.-based asset management company, offering investment products and services to both retail and institutional investors. MFS offers mutual funds and manages variable annuities, retirement plans and other institutional separate accounts. It also provides distribution and transfer agent services for mutual funds and retirement plans.</p>	<p>SLF Asia provides individual life insurance in the Philippines, Hong Kong, India, China and Indonesia; individual health insurance in Hong Kong and China; group insurance in the Philippines, Hong Kong, China and India, and savings, retirement and pension products in India, the Philippines and Hong Kong.</p>	<p>Corporate includes SLF U.K., and Corporate Support which in turn includes SLF Reinsurance and run-off Reinsurance, as well as investment income, expenses, capital and other items not allocated to the Company's operating units. SLF U.K. manages a large block of in-force annuity and insurance policies. SLF U.K. no longer offers annuity or insurance products to new customers. The Reinsurance business unit is a leading North American life retrocessionaire.</p>
<p><u>Individual Insurance and Investments</u></p> <ul style="list-style-type: none"> <li>Individual life and health insurance</li> <li>Individual savings products</li> <li>Mutual Funds</li> </ul> <p><u>Group Benefits</u></p> <ul style="list-style-type: none"> <li>Group life and health insurance</li> </ul> <p><u>Group Wealth</u></p> <ul style="list-style-type: none"> <li>Group pensions and investment products</li> <li>Investment management services (McLean Budden)</li> </ul>	<p><u>Annuities</u></p> <ul style="list-style-type: none"> <li>Individual retirement products and services: <ul style="list-style-type: none"> <li>▪ Variable annuities</li> <li>▪ Fixed annuities</li> <li>▪ Fixed index annuities</li> <li>▪ PPVA</li> </ul> </li> <li>Investment products</li> </ul> <p><u>Individual Insurance</u></p> <ul style="list-style-type: none"> <li>Individual life insurance: <ul style="list-style-type: none"> <li>▪ Fixed and variable universal life</li> <li>▪ COLI</li> <li>▪ BOLI</li> <li>▪ PPVUL</li> </ul> </li> </ul> <p><u>Employee Benefits Group</u></p> <ul style="list-style-type: none"> <li>▪ Group Life and Health Insurance</li> </ul>	<p><u>Mutual Funds</u></p> <p><u>Investment Management Services</u></p> <ul style="list-style-type: none"> <li>Institutional accounts</li> <li>401(k)</li> <li>Variable annuities</li> </ul>	<p><u>Philippines</u></p> <ul style="list-style-type: none"> <li>▪ Individual Life</li> <li>▪ Group Life</li> <li>▪ Mutual Funds</li> <li>▪ Pre-Need</li> </ul> <p><u>Hong Kong</u></p> <ul style="list-style-type: none"> <li>▪ Individual Life and Health</li> <li>▪ Group Pensions</li> </ul> <p><u>India</u></p> <ul style="list-style-type: none"> <li>▪ Individual Life</li> <li>▪ Asset Management</li> <li>▪ Mutual Funds</li> <li>▪ Group Pensions</li> </ul> <p><u>China</u></p> <ul style="list-style-type: none"> <li>▪ Individual Life and Health</li> <li>▪ Group Life</li> </ul> <p><u>Indonesia</u></p> <ul style="list-style-type: none"> <li>▪ Individual Life</li> </ul>	<p><u>SLF U.K.</u></p> <ul style="list-style-type: none"> <li>Individual annuities and pensions (in-force block only)</li> <li>Individual Life (in-force block only)</li> </ul> <p><u>Corporate Support</u></p> <ul style="list-style-type: none"> <li>Life retrocession</li> <li>Run-off reinsurance (closed block of business)</li> </ul>