



NEWS RELEASE

TELUS to provide Sun Life with national eClaims solution for extended healthcare providers

New paperless choice enables physiotherapists, chiropractors and visioncare providers to electronically submit claims directly to Sun Life on behalf of their clients

Toronto, ON – **(May 1, 2012)** – TELUS Health Solutions has announced that Sun Life Assurance Company of Canada has signed an agreement with TELUS to offer benefit plan members an easy way to submit their claims electronically, right from the offices of their healthcare providers.

This electronic choice for physiotherapists, chiropractors and visioncare providers will result in plan members receiving their benefits payments faster, thus enhancing client satisfaction. Clients will also benefit from Sun Life's powerful anti-fraud technology that tracks unusual claiming patterns, thereby helping to decrease the risk of loss from fraud for plan sponsors.

"As a market leader in group benefits in Canada, we are constantly looking for innovative ways to feed into the growing popularity of convenient paperless options with our clients. This latest innovation that we're offering with TELUS will enable providers on behalf of plan members to submit a claim before they leave their healthcare provider's office," said Stuart Monteith, senior vice-president, Group Benefits, Sun Life Financial Canada.

"We are delighted to welcome Sun Life to our expanding group of insurance companies using the TELUS Health e-Claims solution, which will allow them to proactively, conveniently and efficiently support employers and plan members in their efforts to manage health," said Paul Lepage, senior vice president, TELUS Health Solutions. "By working together with our insurance customers to create new ways to enhance their clients' experience, we can help achieve value for all Canadians now and in the future."

Providers will be able to use their own management system or a portal on a website managed by TELUS to submit eClaims. The system makes it easy for healthcare providers to submit eClaims quickly so that they can:

- Spend more time taking care of their clients
- Minimize plan members' out-of-pocket payment amounts with reimbursement assigned to providers
- Better manage their billing and receivables activities
- Decrease the paperwork involved in manual preparation and submission of receipts or insurance forms, and
- Reduce their claims processing time and costs.

TELUS is a leader in Canada's claims and benefits management sector, providing drug claims processing for over 10 million Canadians. TELUS Health eClaims, launched in 2010, has experienced rapid adoption by the extended healthcare community with over 10,000 providers now on board.





About Sun Life Financial

Sun Life Financial is a leading international financial services organization providing a diverse range of protection and wealth accumulation products and services to individuals and corporate customers. Chartered in 1865, Sun Life Financial and its partners today have operations in key markets worldwide, including Canada, the United States, the United Kingdom, Ireland, Hong Kong, the Philippines, Japan, Indonesia, India, China and Bermuda. As of December 31, 2011, the Sun Life Financial group of companies had total assets under management of \$466 billion. For more information, please visit www.sunlife.com.

Sun Life Financial Inc. trades on the Toronto (TSX), New York (NYSE) and Philippine (PSE) stock exchanges under the ticker symbol SLF.

Note to Editors: All figures in Canadian dollars.

Sun Life Assurance Company of Canada is a wholly-owned subsidiary of Sun Life Financial Inc. and a member of the Sun Life Financial group of companies.

About TELUS Health Solutions

TELUS Health Solutions is a leader in telehealth, electronic health records, remote patient monitoring, mobile home and community care, consumer health, benefits management and pharmacy management. Our solutions give health authorities, providers, physicians, patients and consumers the power to enhance decision making and improve outcomes for Canadians. TELUS Health Solutions is Canada's leading Healthcare IT Company as cited by the Branham Group for five years and has been honoured as the ITAC Health Company of the Year (2008) and Health Transformation Company of the Year (2009). For more information about TELUS Health Solutions, please visit www.telushealth.com.

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